

Rhode Island Lottery

An Enterprise Fund of the
State of Rhode Island and Providence Plantations

Comprehensive Annual Financial Report

For the Fiscal Year Ended June 30, 2010

Prepared by the Finance Department





Rhode Island Lottery

Comprehensive Annual Financial Report
For the Fiscal Year Ended June 30, 2010

TABLE OF CONTENTS

Introductory Section

| | |
|-----------------------------------------------------------------------|----|
| Letter of Transmittal | 1 |
| Certificate of Achievement for Excellence in Financial Reporting..... | 12 |
| Organizational Chart | 13 |
| Principal Officials | 14 |

Financial Section

| | |
|-----------------------------------------------------------------|----|
| Independent Auditor's Report..... | 15 |
| Management's Discussion and Analysis | 17 |
| Basic Financial Statements | |
| Statement of Net Assets | 25 |
| Statement of Revenue, Expenses, and Changes in Net Assets | 26 |
| Statement of Cash Flows | 27 |
| Notes to Financial Statements..... | 29 |
| Supplementary Information | |
| Schedule 1 - Sales, Commissions, and Prize Awards Expense | 46 |

Statistical Section

| | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Rhode Island Lottery Statistics | |
| Principal Revenue Sources for Fiscal Years 2001 through 2010 | 47 |
| Change in Net Assets for Fiscal Years 2001 through 2010 | 49 |
| Net Assets for Fiscal Years 2001 through 2010 | 50 |
| Changes in Cash and Cash Equivalents for Fiscal Years 2001 through 2010..... | 51 |
| Rhode Island Demographics | |
| Rhode Island Population by County for 2000 through 2009, Total Personal and Per Capita Income and Unemployment Rate for 1999 through 2008, and Top 10 Rhode Island Employers..... | 52 |
| Rhode Island Lottery Employees by Function for Fiscal Years 2001 through 2010 | 53 |
| Rhode Island Population by Age, Household Income, Employment Status and Educational Attainment..... | 54 |
| National Statistics | |
| U.S. Lotteries Ranked by Fiscal Year 2009 Sales and Sales % Change | 55 |
| U.S. Lotteries Ranked by Fiscal Year 2009 Profit and Profit % Change | 56 |

Introductory Section



THE RHODE ISLAND LOTTERY

September 30, 2010

The Honorable Donald L. Carcieri, Governor

Rosemary Booth Gallogly, Director, Department of Administration and Acting Director, Department of Revenue

We are pleased to present to you the **COMPREHENSIVE ANNUAL FINANCIAL REPORT** of the Rhode Island Lottery (the Lottery) for the fiscal year ended June 30, 2010. This report has been prepared by the Finance Department of the Lottery. The Lottery is responsible for the accuracy of the financial data and the completeness and fairness of the presentation, including all disclosures.

The Lottery is a division of the Department of Revenue of the State of Rhode Island, and its financial statements are included in the State's Comprehensive Annual Financial Report. This report presents Lottery activity in a single enterprise fund. Only the activity of the Lottery, and no other data or information related to any other State agency or fund, is included in this report.

Generally Accepted Accounting Principles (GAAP) require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The Lottery's MD&A can be found immediately following the report of the independent auditors.

The Lottery was created by Constitutional Amendment passed on November 6, 1973. The legislation to create the Lottery was passed in March of 1974, and the Lottery began in May of 1974. The Lottery is operated like a business within the framework of State laws and regulations. Like any business, the Lottery's goal is to maximize income. As a State agency, however, the challenge lies in accomplishing this while maintaining the trust and best interest of the citizens of Rhode Island. It is our goal to achieve both.

THE LOT

1425 Pontiac Avenue Cranston, Rhode Island 02920 401-463-6500 www.rilot.com

History of the Lottery Industry

State run lotteries have long represented to governments an attractive alternative to other taxation methods, since their profits were returned to the public through community works, cultural activities, or financing of various projects. Two examples are the Vatican Museums and the Rialto Bridge in Venice.

To fully understand the history of lotteries in America, one must recognize the fact that the American colonies, at the time of their founding, lacked the capital, both in the public and private sector, needed to start the process of economic and cultural development.

As the English settled in America, the model of development that stressed private rather than public investment motivated them. Royalty in England were simply unwilling to spend their own money or tax their subjects to subsidize the development of the colonies, and lotteries became an important method of raising capital for both the public and private initiatives. In fact, the “Great Standing Lottery” held in London in 1612, was staged to help bail the Virginian Company, the corporation in charge of the settlement of Virginia, out of debt. A notable outcome for the first drawing of this lottery was that Anglican churches held two of the three winning tickets.

Perhaps one of the most poignant lottery stories is that of the abortive attempts to bail Thomas Jefferson out of an \$80,000 debt by holding a lottery on his behalf on the 50th anniversary of the adoption of the Declaration of Independence, an anniversary that coincided with the precise day of his death.

In the 1700s, many other founding fathers also supported American lotteries and used them for projects such as the financing of cannons for the Revolutionary War (Benjamin Franklin), the rebuilding of historic Faneuil Hall in Boston (John Hancock) and the financing of construction on the Mountain Road, which opened westward expansion from Virginia (George Washington).

The period from 1740 to 1820 witnessed an explosion of public works construction, such as roads, bridges, and canals, much of which was financed by lottery proceeds.

Many of America’s elite, private universities, Yale, Princeton, Harvard, University of Pennsylvania, and Columbia, have buildings funded through the proceeds of lotteries. The fact of the matter was that lacking the endowments built up over centuries by places like Oxford and Cambridge, American higher education had no choice but to resort to lotteries.

Many of the principal religious denominations of America (ironically, many of those which would, in the middle part of the 19th Century, lead the fight against lotteries) actually depended heavily on lotteries to get their start.

While very few people in America would have denied there was a need to raise money to build colleges, bridges, roads, or churches, then as now, America differed over whether lotteries were the appropriate way to raise those funds. The arguments for and against lotteries have not changed significantly over the course of the 200 years, from the 17th Century Puritan and Quaker denunciations of all games of chance, to those similarly voiced by fundamentalist Protestant religious groups in the 19th and 20th Centuries.

The concern about gambling, however, was often overwhelmed by the recognition that the lottery was a means that enabled the accomplishment of useful public projects. William Ames, a Cambridge teacher of many of the leaders of the Massachusetts Bay colony, denounced the playing of the lottery solely for the purpose of gain, but defended lotteries as long as they were intended for some pious end. The settlers of New England would find many virtuous purposes toward which to direct lottery proceeds. During the colonial period, the New England colonies authorized more lotteries than any other region of the country, which benefited colleges, churches, and every other manner of public works construction one could think of.

By the time of the Revolution, most every American colony joined the New England colonies in using lotteries as a primary method for financing both public works and private economic development. This reliance on lotteries was the result of the coming together of two powerful forces, a desperate need for capital to fight the war against Great Britain and the reluctance to impose taxes. It is during this time in history that some of America's most respected statesmen publicly campaigned for lotteries as a means of raising revenues. The two most well known for this were Thomas Jefferson and Alexander Hamilton.

Thomas Jefferson described a lottery as a "salutary instrument . . . where men run small risks for the chance of obtaining a high prize." It was, he said, a "tax laid only on the willing," and was therefore more accepted than any other form of direct taxation. Alexander Hamilton described lotteries as a means by which an ordinary man could "hazard a trifling sum for the chance of considerable gain." Hamilton offered advice, which has been relevant to every lottery organizer since that time. He said there were two cardinal rules for a successful lottery: keep it simple, so that everyone understands the rules, and keep the tickets cheap, so that everyone could afford to participate.

The period of time from 1800 to the Civil War was the most active time for lotteries. There were an incredible number of lotteries in America during this period, some held for public purposes, some for a mixture of public and private purposes, and some for private purposes as entrepreneurs attempted to raise money for their own projects. It was at this time in history that charges of fraud and deception, which coincided with a resurgence of religious opposition to lotteries as being sinful, began.

By the 1820s, there was a vast array of lotteries being conducted, sometimes at the same time on the same day, and although the lottery ticket sellers became increasingly clever in their efforts (P.T. Barnum was a lottery agent), the market was overwhelmed. Because of that, there were many instances where the proceeds from the lottery were not sufficient to pay the prizes, a problem that often resulted in lottery organizers leaving town with the money in hand before the drawing could be held.

Charges of fraud and deception surrounded lotteries of the 19th Century, and the two most commonly believed reasons for these were dishonest lottery promoters and increasing religious opposition. There were, however, many other factors, including the growth of the banking institution, which offered an alternative means for entrepreneurs to raise money; an economic boom in the 19th Century which created sources of excess capital that could be used for investment in public works; and lastly, the willingness of state governments to step in and raise taxes to finance worthwhile public projects.

The full history of the decline of the lottery in America lasted from the Civil War until the resumption of the lottery in 1964 when New Hampshire established a state-run lottery for the purpose of raising money for education. New York, which had been the State to pass the first constitutional prohibition of lotteries in the United States in the 1820s, followed New Hampshire's return into the lottery business in 1967. In 1971, the State of New Jersey started their lottery and introduced a computer-

based weekly game, which offered inexpensive tickets (50 cents), convenience of sale, and a weekly prize of \$50,000. In its first year of operation, the New Jersey Lottery grossed \$142.5 million and set the trend for the lottery industry. New York and New Hampshire revamped their systems, and other states introduced lotteries utilizing New Jersey's operation as a model.

Lotteries, through the years, have become more diversified. The vast array of lottery games in existence today caters to a variety of consumer tastes. These changes are largely attributable to the work of marketing experts. With greater selections, come increased sales. Considerable changes and new possibilities were introduced in lotteries through major technological innovations such as centralized on-line computer systems (1971) and magnetic strip tickets (1992).

By developing and tailoring products to the needs of clientele, the lottery has established itself as an everyday element in today's society.

History of the Rhode Island Lottery

In 1744, Rhode Island's first lottery raised money for a bridge at Weybosset Street in Providence. Tickets cost about \$12 each and raised approximately \$6,500 for the bridge. Several other lotteries were conducted throughout the 1700s including a lottery used to partially finance the building of a brick Colony House, which became Rhode Island's first State House following the Declaration of Independence. One of the most successful lotteries in Rhode Island was the one authorized to build Thames Street in Newport. It paid over \$1 million in prizes and was so popular that the people of Newport were able to build, pave and extend streets throughout the city.

On November 6, 1973, more than a three to one margin passed a Constitutional Amendment to create a lottery in Rhode Island. The amendment mandated that the General Assembly prescribe and regulate all future lotteries in Rhode Island. Legislation was passed to start the Lottery in March 1974, and it began two months later in May. The original purpose of the Rhode Island Lottery was to make up for the revenue lost from allowing the value of a trade-in automobile toward the sales tax liability on a new automobile.

The Lottery's first drawing was held at the State House on May 30, 1974. This weekly 50-cent game had a top prize of \$50,000. Rhode Island was the first state to televise a live lottery drawing in January of 1975, at no expense to the Lottery, which is still the case today. That same year Rhode Island became the first state to have a weekly lottery television program. The Numbers Game began on February 13, 1976 and continues today.

The first instant ticket game, Play Ball, was introduced on May 11, 1976. Since that time an additional 706 instant ticket games have been introduced.

On-line games started in February of 1978, and Lottery sales doubled with this new addition. The 4/40 Game began in the spring of 1981, with variations to that game being made throughout the years.

The Multi-State Lottery Association (MUSL) was formed in 1988 for the purpose of affording small states the opportunity to offer games with a higher jackpot than their population alone would generate. Along with Rhode Island, the initial members were the District of Columbia, Iowa, Oregon, Kansas and West Virginia. The first such game was called Lotto-America, which was replaced with PowerBall® on April 22, 1992. In February of 1998, Rhode Island replaced the Multi-State Daily

Millions Game with the introduction of its own lotto game called Roll Down. This lotto game was succeeded by Easy Win in March 2000, Money Roll in November 2000 and the current game of Wild Money in January 2002.

Keno was introduced in the State on September 13, 1992, becoming the second U.S. Lottery (Oregon was first) to do so. Around this same time, Video Lottery Terminals (VLTs) went on-line at the State's two pari-mutuel facilities.

On July 1, 2005, due to the separation of powers law previously passed, the Rhode Island Lottery Commission was disbanded; and the Division of Lotteries of the Rhode Island Department of Administration was formed. On July 1, 2006, the Division of Lotteries became the State Lottery Division of the State of Rhode Island Department of Revenue.

The Rhode Island Lottery began offering Mega Millions[®] on January 30, 2010 through its participation in the Multi-State Lottery Association.

History of Lottery Games

Lotto Games

The Germans were the first to bring the modern lotto game to the market. Norwest Lotto in northwestern Germany launched the first game on October 9, 1955. Players simply marked 6 figures out of a total of 49 on their coupon. The idea quickly took off, and many other countries soon followed the Germans' lead.

With the "quick pick" feature, players can have the computer generate their numbers at random. Most lotteries offer this option.

Alexandre Fichet (1799-1862), who designed a system to replace manual draws using balls, developed technology for lotto drawings in France. He invented a way to carry out lottery drawings using wheels with numbers from 1 to 9 around the rim. At the end of the wheel's rotation, the winning number was clearly shown through a window.

In 1985, the launch of Tri-State Lotto, the first multi-state lottery, linked Maine, New Hampshire and Vermont state lotteries.

Instant Tickets

The first instant lottery ticket was marketed in 1974 in the Commonwealth of Massachusetts, which became the first state lottery to develop and sell an instant game. Today, all state lotteries offer instant tickets, and this type of lottery game is recognized as one of the most popular lottery offerings in North America.

Video Lottery

Although the invention of the “slot” machine dates back to 1890, it was only in 1976 that the first black and white video technology was developed. Color video terminals were launched on the market several months later.

Initially, video lottery machines were only associated with casinos; however, in 1985, the State of Nebraska changed its legislation and allowed the Nebraska Lottery to test a video lottery that was not linked to a central system. The experiment was terminated that same year.

Several years later, when the South Dakota Lottery was searching for new sources of revenue, it took up the idea of video lottery. In March of 1989, legislation allowing the establishment of the first server-connected video lottery was approved. In the fall of 1990, South Dakota offered the first operational video lottery in all of the United States. By 1992, Oregon, Rhode Island, and Louisiana had video lottery terminals up and running in their respective states.

Keno

Keno originated in China more than 2,000 years ago. Legend has it that this game financed the Great Wall of China. The original Chinese game was played with characters from the “Thousand Character Classic”, an ancient poem of luck by Confucius. Keno subsequently spread far beyond the borders of China and was well established in both Europe and the United States by the turn of the 20th Century. Today, Keno is a very popular lottery offering because of its flexibility in the number of spots that can be played, which in effect means there are actually several games going on at the same time all with different odds of winning a prize. Daily Keno drawings have proven more successful than those held two or three times a week. Rhode Island is one of only a handful of lotteries offering a new Keno draw every 4 minutes.

Rhode Island Lottery Product Offerings

The Rhode Island Lottery provides the opportunity to participate in the following games:

Instant Tickets

Instant (or scratch) tickets are played by scratching the latex covering off the play area on the ticket. In order to win, the player must match two or three of a kind, get like symbols or wild features. Instant ticket offerings in Rhode Island include card games, as well as whimsical, sports, money, and holiday themes. Also offered are extended play games.

Daily Numbers

The Daily Numbers game has been very popular in Rhode Island since its inception in 1976. Players can wager on 2, 3, or 4 digits. Wagers on 3 and 4 digits can be played in exact or any order. Players can select their own numbers or utilize the computer “quick pick.” The Daily Numbers drawing is televised live Monday through Saturday at 7:00 p.m. and at 6:30 p.m. on Sunday.

The Lottery added an Instant Match feature to the Daily Numbers game in September 2002. Instant Match offers the player the chance to win up to \$500 instantly on a Daily Numbers ticket, for an additional \$1 per wager.

Keno

Keno was introduced in September of 1992 and quickly proved to be a very popular game. Rhode Island Keno has a 10 of 20 of 80 matrix, with a \$100,000 top prize. Players can wager on 1 to 10 numbers (spots) utilizing their own number selection or a computer “quick pick.” In January of 2000, Keno drawings increased from every 5 minutes to every 4 minutes. These Keno drawings occur from 5:00 a.m. to 12:45 a.m., Monday through Saturday and 7:00 a.m. to 12:45 a.m. on Sunday. In April of 2001, Keno Plus was introduced. Players have the option to purchase this feature that could increase their winnings by ten times, thus giving Keno players the potential to win up to \$1,000,000. Free Ride, a promotion that began in March of 2008, offers players a chance to win a progressive jackpot with a starting amount of \$1,200 that keeps growing until someone wins. The highest jackpot of \$35,348 was won on April 10, 2010.

PowerBall[®]

PowerBall[®] is a Multi-State Lottery game offered in 42 states (including Rhode Island), plus the District of Columbia and U.S. Virgin Islands. Players select “5 out of 59” numbers and a PowerBall[®] “1 out of 39.” Players can select their own numbers or utilize a computer “quick pick.” Jackpots start at \$20 million and grow by a minimum of \$5 million for each drawing not producing a jackpot winner. Televised drawings are shown on Wednesday and Saturday at 10:59 p.m. PowerPlay[®], which is a multiplier for PowerBall[®] winnings, was introduced in March of 2001. Players who choose the PowerPlay[®] option on their PowerBall[®] ticket have the chance to increase their winnings by up to 5 times; however, the multiplier does not apply to a jackpot win.

Mega Millions[®]

The Rhode Island Lottery began offering Mega Millions[®] on January 30, 2010 through its participation in the Multi-State Lottery Association. Players select “5 out of 56” numbers and a Mega Ball “1 out of 46.” Players can select their own numbers or utilize a computer “quick pick.” Jackpots start at \$12 million and grow by a minimum of \$5 million for each drawing not producing a jackpot winner. Drawings are held on Tuesday and Friday at 11:00 p.m. Megaplier[®], which is a multiplier option for Mega Millions[®] winnings, allows players who choose this option on their Mega Millions[®] ticket to have the chance to increase their winnings by up to 4 times; however, the multiplier does not apply to a jackpot win.

Wild Money

Wild Money is an on-line game with a starting jackpot of \$20,000 that continues to grow until a player matches 5 numbers selected out of a field of 35. Its first jackpot of \$315,869 was won on April 13, 2002 and the highest was \$601,207 on March 25, 2006.

Raffle

Raffle is a product offering in which sales ran for a limited period of time, with a set number of tickets and guaranteed prizes. The second run of this game began October 4th with sales grossing \$2.25 million. Tickets cost \$20 and the drawing was held on December 31, 2009. For this run, the top prize was \$1.0 million with 60 subsidiary grand prizes totaling \$150,000. In addition to the grand prize drawing, there were five (5) \$10,000 early bird drawings totaling \$50,000. A third run is being developed with a drawing date of December 31, 2010.

Video Lottery

Video Lottery debuted in Rhode Island in September of 1992. There are a total of 5,945 video lottery terminals (VLTs) located in the State's two pari-mutuel facilities, Twin River and Newport Grand. As of June 30, 2010, Twin River has 4,752 VLTs and Newport Grand has 1,193 VLTs. Various virtual and multi-layer display games are offered on the VLTs.

Pull Tabs

Rhode Island General Laws mandate that pull tab tickets be sold only by non-profit organizations. The Rhode Island Lottery oversees the sale of pull tab tickets to these groups.

Rhode Island Economic Outlook

Rhode Island's population declined 0.03% over a twelve month period to approximately 1.05 million as of July 1, 2009. As of June 2010, the unemployment rate increased by 4.50%, to 11.6%; which was above the national rate of 9.5%.

Lottery Industry Economic Outlook

The economy affected the United States Lottery Industry which experienced a decline in fiscal year 2009. Based on unaudited figures from the North American Association of State & Provincial Lotteries (NASPL), sales decreased from \$58.5 billion in fiscal year 2008 to \$58.3 billion in fiscal year 2009, down 0.44%.

Highlights of Fiscal Year 2010

- For fiscal year 2010, \$344,672,743 was transferred to the State's General Fund.
- Beginning January 30, 2010, Mega Millions[®], a jackpot game similar to PowerBall[®], was added as a product offering. This addition resulted in \$4.1 million in sales through June 30, 2010.
- Fiscal year 2010 produced record video lottery cash-in sales of \$2.5 billion with a resulting net terminal income (sales less prize awards) of \$467.8 million.

GFOA Certificate of Achievement

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Rhode Island Lottery for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2009. This was the thirteenth consecutive year that the Lottery has achieved this prestigious award (1997 through 2009). In order to be awarded a Certificate of Achievement, a governmental unit must publish an easily readable and efficiently organized CAFR. This report must comply with both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. The Rhode Island Lottery received a certificate on its first attempt, in May of 1998 and on each subsequent attempt. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements, and we are submitting it to the GFOA to determine its eligibility for another certificate.

Accounting Systems and Procedures

The Rhode Island Lottery operates the Lottery fund, an enterprise fund that, like a private business, utilizes the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenues are recognized when earned; and expenses are recognized at the time the related liabilities are incurred.

Budgetary Controls

The operating budget of the Rhode Island Lottery is submitted to the State Budget Office, through the Department of Revenue, for inclusion into the Governor's State Budget to the General Assembly. The State Budget is ultimately legally enacted by the General Assembly.

The Revenue Estimating Conference continues to adopt revenue estimates from the Lottery, which are incorporated into the State Budget.

Internal Control Environment

Management of the Lottery is responsible for establishing and maintaining an internal control structure designed to ensure that assets are protected from loss, theft, or misuse and to ensure that the accounting system allows for recovery of complete, accurate and timely financial information. The structure is designed to provide reasonable assurance that these objectives are met.

Since the Lottery manages a valuable ticket inventory, controls the disbursement of prizes and regulates video lottery activity at the State's two pari-mutuel facilities, the following steps are taken to ensure the operations remain honest and secure:

- Employing an Information Security Manager.
- Employing specialized security staff.

- Maintaining secure lottery facilities and limiting access to them.
- Performing background checks on retailers, vendors, and employees.
- Printing lottery tickets with special security features.
- Independent Information Technology security audits of Lottery networks.
- Implementing additional Information Technology security control requirements over each video lottery facility's system to protect the integrity of the data within the systems and the financial data used by the Lottery.
- Providing a variety of access and other controls in the computer system.
- Implementing a Video Lottery System Monitoring Plan to ensure the integrity of video lottery games and to ensure that control procedures are operating as designed.
- Monitoring video lottery terminals on a daily and weekly basis and reconciling to a cash management system.
- Processing daily transaction data of all retailer activity by Lottery personnel using the Lottery's internal control system programs and reconciling transactions to reports generated by the on-line system.
- Implementation of comprehensive information security objectives for the Lottery's on-line and video lottery systems as provided by its central system provider.

The Lottery currently has 49 employees, all of whom are located at the headquarters in Cranston, Rhode Island. Separated from the headquarters, the drawing studio is located at the Twin River pari-mutuel facility.

Future Projects

The Lottery is beginning to enhance its website to allow for second-chance drawings. These drawings allow players to participate by logging onto the website and entering specified serial numbers from tickets that have been purchased at Retailer locations.

The Lottery continues working with the Rhode Island College Gambling Studies Project, industry professionals, the Massachusetts and Connecticut Councils on Problem Gambling, and the National Council on Problem Gambling. Lottery representatives will be participating in upcoming workshops and conferences to remain as proactive as possible in the efforts to prevent and treat problem gambling. The Lottery is continuing its collaboration with this group of professionals in the redesign of the questionnaire utilized for those calling the Lottery's 24-hour problem gambling helpline, which is administered by the United Way of Rhode Island. This redesign will allow the opportunity to secure additional pertinent data from callers.

Research continues on the possibility of a national jackpot game, as well as, new in-state On-Line and Instant games.

The retailer website recently developed by GTECH software is scheduled for testing and completion by December 2010. This will enable the Lottery to expand retailer promotions using the retailer website. Additionally, retailers will be able to access financial and other information specific to their business operation.

The Twin River and Newport Grand video lottery terminal facilities continue to coordinate their regular promotions with their promotional points programs. Both facilities also plan to continue providing entertainment to complement their marketing programs and generate additional revenue. In accordance with recent legislation authorizing marketing programs and payments to the facilities for marketing expenses incurred after specific requirements in the law are met, the Lottery will track and pay for those marketing expenses as authorized and allowable by the Lottery.

The Lottery's IT, Finance and Video departments have begun assessing its business needs for submission to GTECH in anticipation of the new video lottery central computer system scheduled for end of calendar year 2012.

Independent Audit

The Rhode Island General Laws require an annual audit to be performed by the State Auditor General. The fiscal year 2010 audit of the financial statements has been completed in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*. The Independent Auditor's Report on the Lottery's financial statements is included in the financial section of this report. Also, in accordance with *Government Auditing Standards*, the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, was issued by the State Auditor General.

Acknowledgements

Preparation of this report was accomplished with the significant efforts of Gina Grant, Sandra Lee and Anne Paglia.

This Comprehensive Annual Financial Report reflects our commitment to maintain the Rhode Island Lottery's financial statements and record keeping systems in compliance with the highest standards of accountability.

Respectfully submitted,



Gerald S. Aubin
Director



Daniel R. Sarro
Finance Administrator

Certificate of Achievement for Excellence in Financial Reporting

Presented to

Rhode Island Lottery

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2009

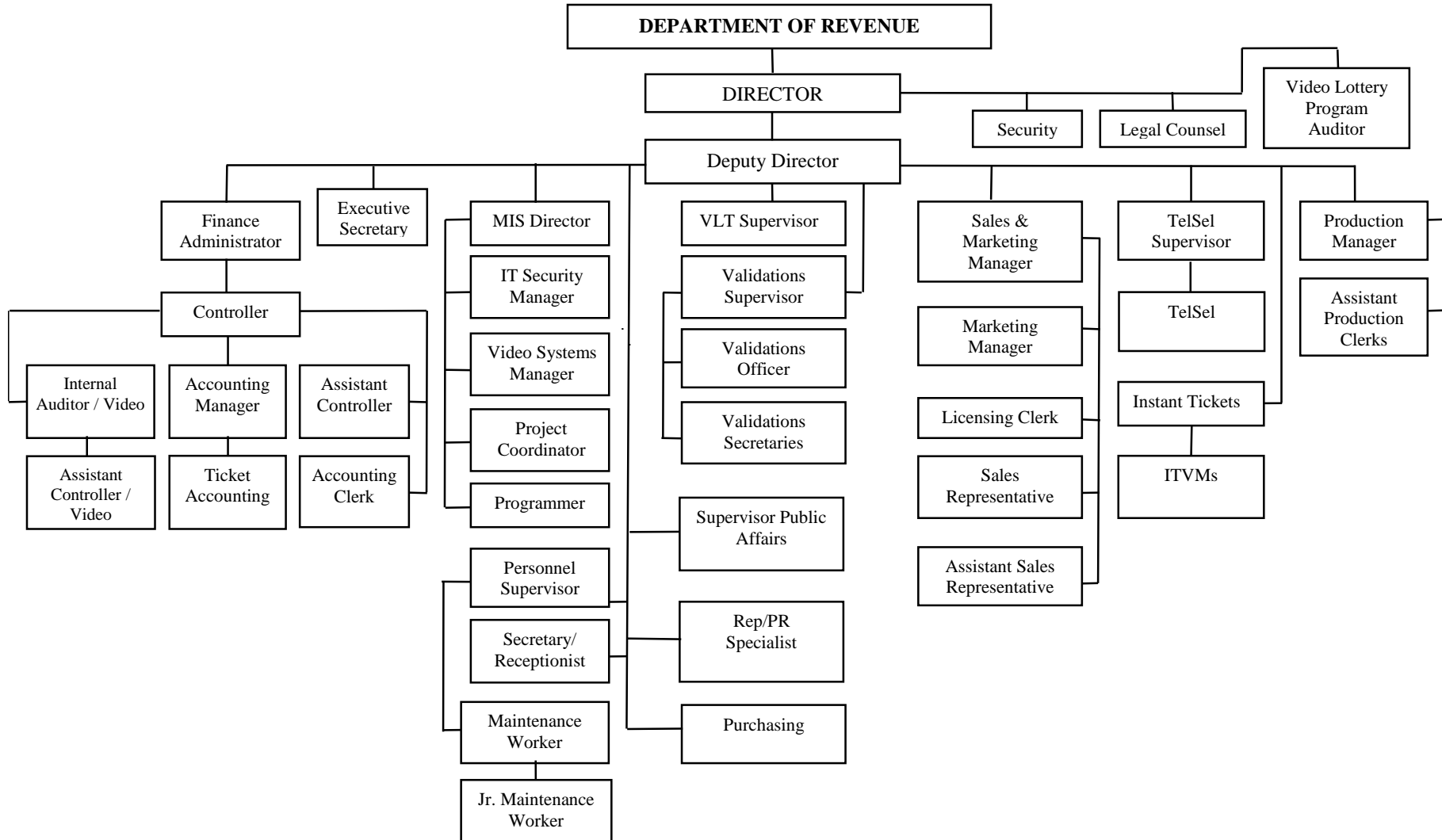
A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



President

Executive Director

Rhode Island Lottery Organizational Chart June 30, 2010



PRINCIPAL OFFICIALS

**GERALD S. AUBIN
DIRECTOR**

**MARGARET D. ROSE
DEPUTY DIRECTOR**

**DANIEL R. SARRO
FINANCE ADMINISTRATOR**

**SANDRA M. LEE
CONTROLLER**

**DONALD J. CATALDI
SALES AND MARKETING MANAGER**

**JOSEPH R. SANTURRI
DIRECTOR OF MANAGEMENT INFORMATION SYSTEMS**

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Financial Section



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ACTING AUDITOR GENERAL
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STATE of RHODE ISLAND and PROVIDENCE PLANTATIONS

GENERAL ASSEMBLY

OFFICE of the AUDITOR GENERAL

- ♦ INTEGRITY
- ♦ RELIABILITY
- ♦ INDEPENDENCE
- ♦ ACCOUNTABILITY

INDEPENDENT AUDITOR'S REPORT

Joint Committee on Legislative Services, General Assembly,
State of Rhode Island and Providence Plantations:

We have audited the accompanying financial statements of the Rhode Island Lottery (Lottery), an enterprise fund of the State of Rhode Island and Providence Plantations, as of and for the year ended June 30, 2010, as listed in the table of contents. These financial statements are the responsibility of the Lottery's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As discussed in Note 2(b), the financial statements present only the Lottery and do not purport to, and do not, present fairly the financial position of the State of Rhode Island and Providence Plantations, as of June 30, 2010, the changes in its financial position, or, where applicable, its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to previously present fairly, in all material respects, the financial position of the Lottery as of June 30, 2010, and the changes in financial position and cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

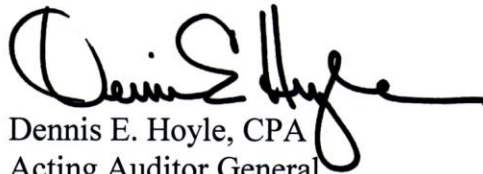
Note 13(b) to the financial statements discloses certain operational contingencies relating to the bankruptcy proceedings by one of the Lottery's video lottery retailers that we deemed a matter worthy of emphasis to the readers of the Lottery's financial statements.

Joint Committee on Legislative Services, General Assembly.
State of Rhode Island and Providence Plantations:

In accordance with *Government Auditing Standards*, we have also issued our report dated September 21, 2010 on our consideration of the Lottery's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis on pages 17 through 24 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Lottery's basic financial statements. The supplementary information included in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Schedule 1 has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.



Dennis E. Hoyle, CPA
Acting Auditor General

September 21, 2010

RHODE ISLAND LOTTERY

Management's Discussion and Analysis

Management of the Lottery provides this *Management's Discussion and Analysis* of their financial performance for the readers of the Lottery's financial statements. This narrative provides an overview of the Lottery's financial activity for the fiscal year ended June 30, 2010. This analysis is to be considered in conjunction with the financial statements to provide an objective analysis of the Lottery's financial activities based on facts, decisions, and conditions currently facing management.

Understanding the Lottery's Financial Statements

The Lottery, a division of the Department of Revenue of the State of Rhode Island and Providence Plantations (State), is accounted for as an enterprise fund that reports all assets and liabilities using the accrual basis of accounting, much like a private business entity. In accordance with accounting principles generally accepted in the United States of America, this report consists of a series of financial statements, along with notes to the financial statements and a supplementary schedule detailing sales, commissions, and prize awards expense for each lottery game. The financial statements immediately follow this *Management's Discussion and Analysis* and are designed to highlight the Lottery's net assets and changes to those assets resulting from Lottery operations.

The most important relationship demonstrated within the Lottery's financial statements is the requirement that the Lottery transfer all net income to the State's General Fund. Accordingly, the primary focus of these financial statements is determining net income available for payment to the State's General Fund rather than the change in net assets of the Lottery. It is also important to note that most financial statement balances have a direct relationship to revenue. Generally, as lottery sales increase, the amount paid to the State's General Fund also increases. Similarly, increases in revenue for a particular lottery game result in direct increases to the related prize awards and commissions expense.

Most assets included on the Statement of Net Assets represent current amounts such as cash and accounts receivable from Lottery retailers. Most liabilities represent current prize awards owed, vendor commission payments, and amounts due to the State's General Fund. Current assets approximate the amounts required to satisfy current liabilities at year end.

The deficiency in net assets of \$8.1 million reported at June 30, 2010 relates entirely to the Lottery's sale of its exclusive rights to operate its gaming systems. The Lottery sold this exclusive right to its current gaming systems provider for a 20-year period at a cost of \$12.5 million and immediately paid the proceeds to the State's General Fund. According to the terms of the agreement, if for any reason, this contract is voided prior to its completed term; the Lottery will be required to refund a pro-rata share of the sales price to the gaming system provider. In accordance with generally accepted accounting principles, the Lottery will recognize the revenue related to this transaction over the 20-year life of the contract.

Financial Highlights

- The Lottery transferred \$344.7 million to the State's General Fund for the fiscal year ended June 30, 2010, a slight increase in net income transfers over the prior fiscal year. The increase is notable considering the recessionary economy and high levels of unemployment that existed in the State during fiscal 2010.
- Video Lottery gross profit increased by \$4.0 million or 1.42% in fiscal 2010.
- Keno sales increased by \$1.7 million, a 2.20% increase over fiscal year 2009.

RHODE ISLAND LOTTERY

Management's Discussion and Analysis

- In January 2010, the Rhode Island Lottery became one of 42 localities offering the multi-state Mega Millions[®] game. This resulted in sales of \$4.1 million and a gross profit of \$1.5 million.

Assets and Liabilities

| | June 30, 2010 | June 30, 2009 * |
|--------------------------------------------------------------------------------------------|----------------|-----------------|
| Assets: | | |
| Current assets | | |
| Cash and cash equivalents | \$ 14,442,588 | \$ 11,613,490 |
| Accounts receivable, net | 2,773,555 | 4,692,368 |
| Other | 1,342,403 | 1,151,644 |
| Total current assets | \$ 18,558,546 | \$ 17,457,502 |
| Long-term assets | | |
| Capital assets, net | \$ 690,870 | \$ 808,117 |
| Total assets | \$ 19,249,416 | \$ 18,265,619 |
| Liabilities: | | |
| Current liabilities | | |
| Due to State's General Fund | \$ 1,646,003 | \$ 1,561,685 |
| Due to State's General Fund - Operating Expenses | 125,232 | 138,399 |
| Accounts payable | 10,462,936 | 8,767,673 |
| Prize obligations | 5,194,301 | 6,036,852 |
| Compensated absences | 140,745 | 127,159 |
| Other liabilities | 1,944,667 | 2,026,072 |
| Total current liabilities | \$ 19,513,884 | \$ 18,657,840 |
| Long-term liabilities | | |
| Compensated absences | \$ 221,081 | \$ 157,679 |
| Net OPEB obligation | 139,451 | 75,100 |
| Unearned contract revenue | 7,500,000 | 8,125,000 |
| Total long-term liabilities | 7,860,532 | 8,357,779 |
| Total liabilities | \$ 27,374,416 | \$ 27,015,619 |
| Net Assets: | | |
| Invested in capital assets | \$ 690,870 | \$ 808,117 |
| Unrestricted | (8,815,870) | (9,558,117) |
| Total net assets (deficiency) | \$ (8,125,000) | \$ (8,750,000) |
| * Certain 2009 amounts have been reclassified to conform to the current year presentation. | | |

RHODE ISLAND LOTTERY

Management's Discussion and Analysis

The majority of the Lottery's assets consist of cash (including amounts invested in cash equivalent type instruments) and accounts receivable derived from sales of the Lottery's games. At June 30, 2010, the Lottery's assets included \$14.4 million in cash and cash equivalents as compared with \$11.6 million at June 30, 2009. The Lottery's accounts receivable approximated \$2.8 and \$4.7 million, respectively, at June 30, 2010 and 2009.

The Lottery's liabilities included at the balance sheet date are amounts owed for vendor payables, prize obligations and a residual amount owed to the State's General Fund for June's net operations and operating expenses. The amount owed to the General Fund for June's net operations approximated \$1.6 million at both June 30, 2010 and June 30, 2009. At June 30, 2010, vendor payables, made up largely of commissions due to video lottery participants, and prize obligations, attributable mostly to instant ticket games and PowerBall®, were \$10.5 million and \$5.2 million, respectively. In comparison, vendor payables and prize obligations at June 30, 2009 were \$8.8 million and \$6.0 million, respectively.

The majority of the Lottery's assets represent current resources necessary to pay the current liabilities owed to vendors, prize winners, video lottery participants, and ultimately the State's General Fund.

The deficiency in net assets reported at June 30, 2010, as previously explained, relates to the Lottery's immediate transfer, in a prior fiscal year, to the State's General Fund of all proceeds received from the sale of its exclusive rights over the operation of its gaming systems.

Lottery Operations

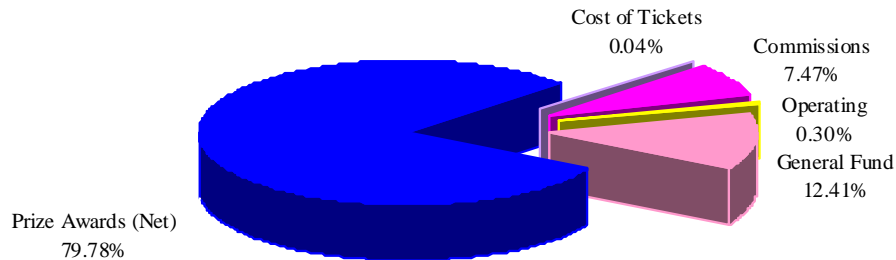
| | Year Ended June 30, 2010 | Year Ended June 30, 2009 |
|--------------------------------------------------|------------------------------|------------------------------|
| Revenue: | | |
| On-line games | \$ 156,646,848 | \$ 156,130,190 |
| Instant games | 77,978,026 | 82,348,042 |
| Video lottery | 2,541,207,012 | 2,320,451,966 |
| Other income | 1,028,496 | 1,588,749 |
| Total revenue | <u>\$ 2,776,860,382</u> | <u>\$ 2,560,518,947</u> |
| Expenses: | | |
| Cost of sales | \$ (2,423,163,679) | \$ (2,207,437,158) |
| Operating expenses | (8,398,960) | (8,163,984) |
| Transfers to State's General Fund | (344,672,743) | (337,515,478) |
| Transfers to Permanent School Fund | <u>-</u> | <u>(6,777,327)</u> |
| Total expenses | <u>\$ (2,776,235,382)</u> | <u>\$ (2,559,893,947)</u> |
| Change in net assets | \$ 625,000 | \$ 625,000 |
| Total net assets (deficiency), beginning of year | (8,750,000) | (9,375,000) |
| Total net assets (deficiency), end of year | <u><u>\$ (8,125,000)</u></u> | <u><u>\$ (8,750,000)</u></u> |

RHODE ISLAND LOTTERY

Management's Discussion and Analysis

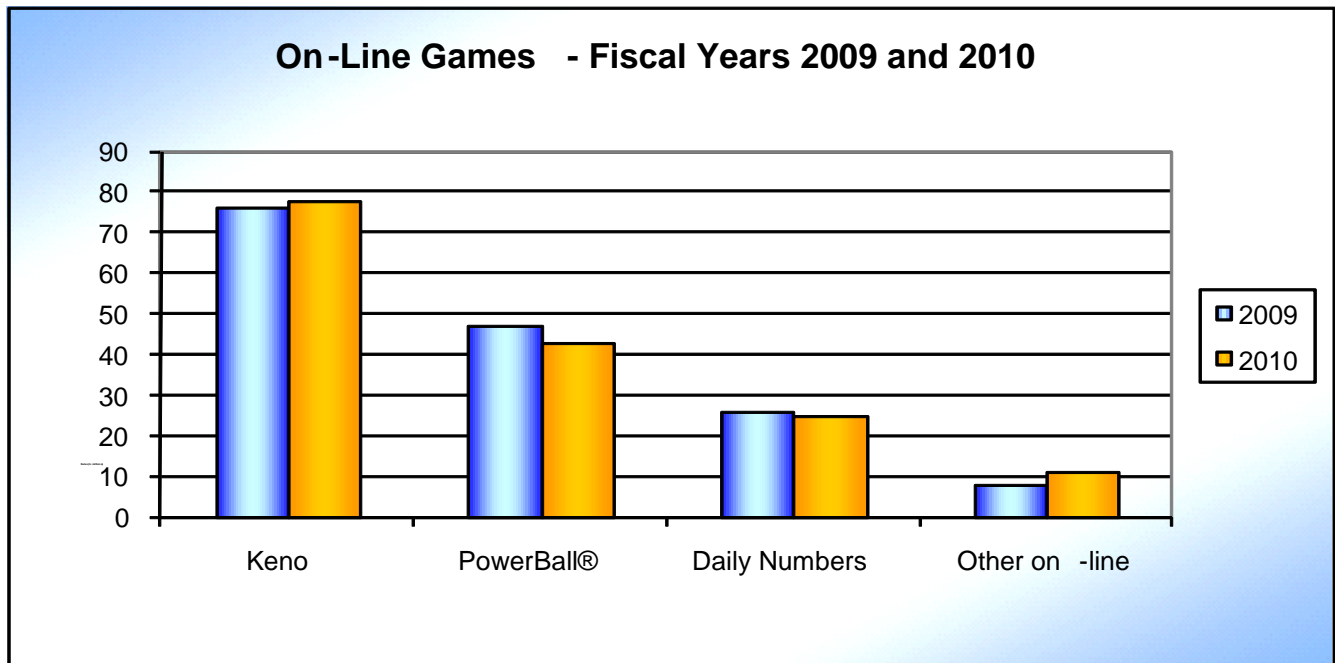
Sales

Distribution of the year's revenue was as follows:



Lottery sales are categorized as on-line, instant and video lottery games. The first category, on-line games, consisted of PowerBall®, Mega Millions®, Keno, Daily Numbers, Raffle and Wild Money at June 30, 2010. In total, on-line sales increased by \$0.5 million, which is mostly attributable to increased Keno sales. Keno sales for the fiscal year ended June 30, 2010 increased \$1.7 million or 2.20% over the prior fiscal year. The addition of Mega Millions® in January 2010 resulted in additional sales of \$4.1 million; however, with decreased PowerBall® sales of \$3.9 million, partially attributable to competition from Mega Millions® and no significant run of high Mega Millions® jackpots, the net increase of these two games combined was minimal.

The following graph depicts the Lottery's on-line sales for the fiscal years ended June 30, 2009 and 2010.



Instant tickets or "scratch" tickets are the second type of Lottery game offered to the public. Instant ticket sales for the fiscal year ended June 30, 2010 decreased \$4.4 million or 5.31% over the preceding fiscal year.

RHODE ISLAND LOTTERY

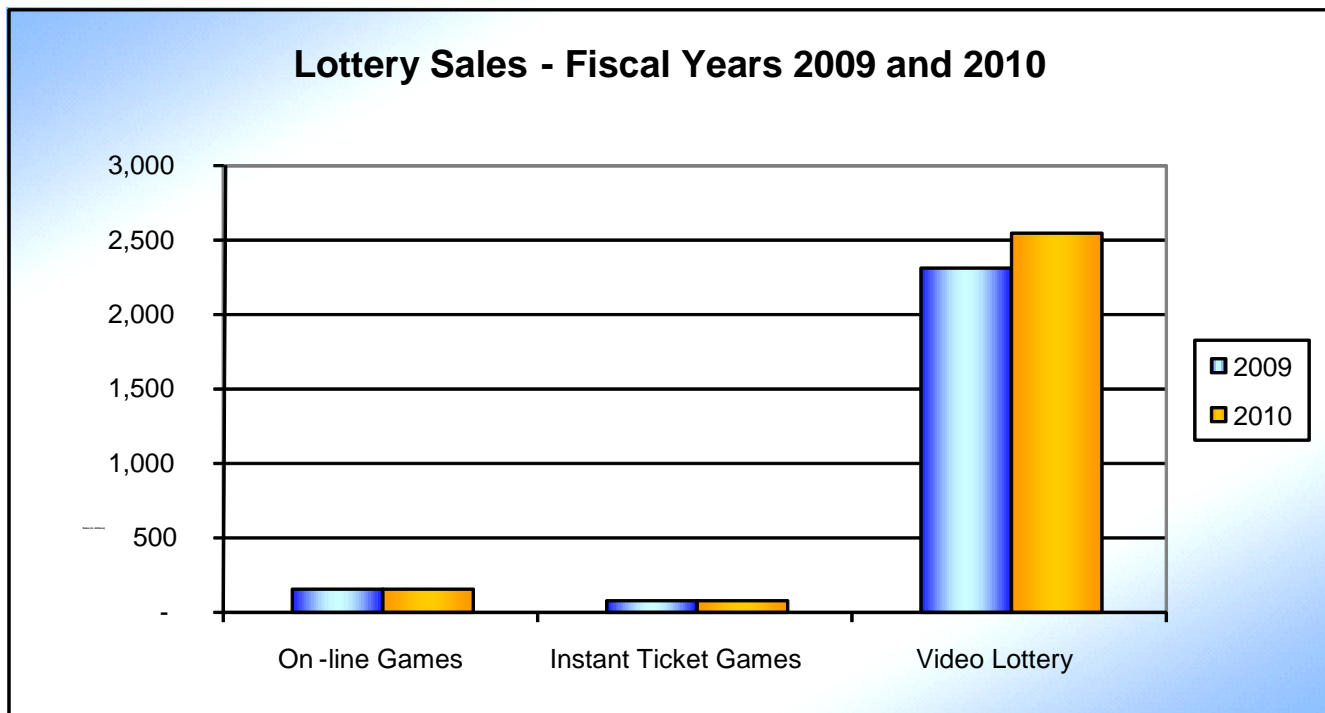
Management's Discussion and Analysis

The third type of game offered is video lottery. Video lottery sales increased \$220.8 million with a corresponding increase of \$213.9 million in prize awards. The continued increase in reported video lottery sales is mostly attributable to expanded operating hours for the entire fiscal year at the Lottery's largest video lottery facility, and the popularity of virtual multi-player video table games such as blackjack and roulette that simulates the excitement of table games.

The ability and preference of video lottery patrons to easily transfer credits between video lottery terminals (VLTs) using Ticket In/Ticket Out (TITO) technology, that is offered on all video terminals, also continues to impact reported sales and prize awards. This technology allows patrons to conveniently move their credits from VLT to VLT without having to redeem cash-out tickets for cash. This can result in reported terminal activity that flows through a number of VLTs without being exposed to the designed payout percentages applicable to video lottery games – causing an equivalent increase in sales and prize awards resulting from this type of patron play. While the video patron has always had the freedom to repeatedly redeem and reinvest their “unplayed” credits in other VLTs, the ease of such a transfer through the utilization of TITO has made this process much more common within video operations.

The Lottery continued to allot credits to each video lottery facility for patrons enrolled in their player rewards program. The credits, which approximated \$10.2 million in redeemed free play for fiscal 2010, are part of increased marketing efforts to increase gross and net video lottery revenues. The promotional credits redeemed by patrons are not included in reported revenues, however any winnings (cash-outs) relating to the free play are recorded as prize awards by the Lottery.

The following graph depicts the Lottery's on-line, instant, and video lottery sales for the fiscal year ended June 30, 2009 in comparison to fiscal year ended June 30, 2010.

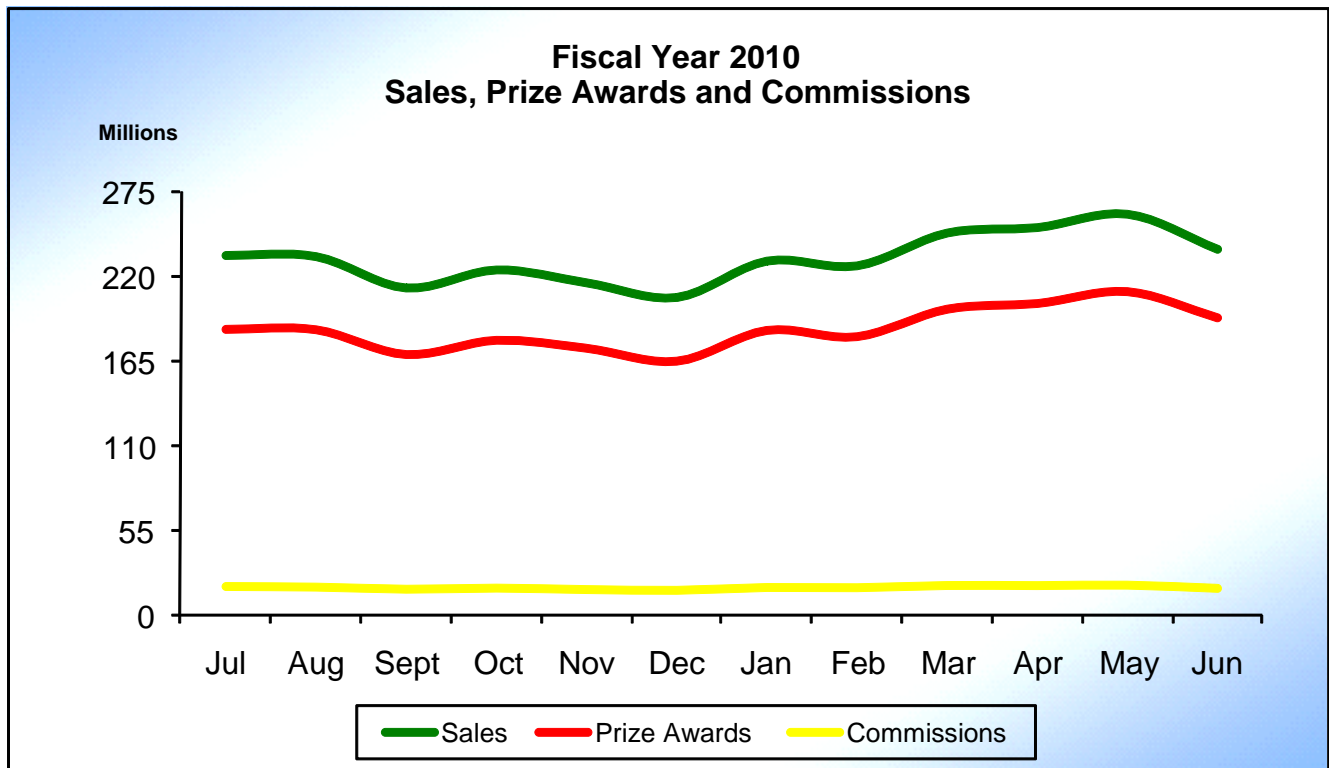


RHODE ISLAND LOTTERY

Management's Discussion and Analysis

Commissions and Prize Awards Expense

As the following graph depicts, the Lottery's most significant expenses (commissions and prize awards) are predictable because they have a direct correlation to sales. As lottery sales increase, so do the related prizes and commissions paid by the Lottery. While each Lottery game has a designed prize payout structure, the overall amount paid as prize awards expense is consistent in relation to sales.

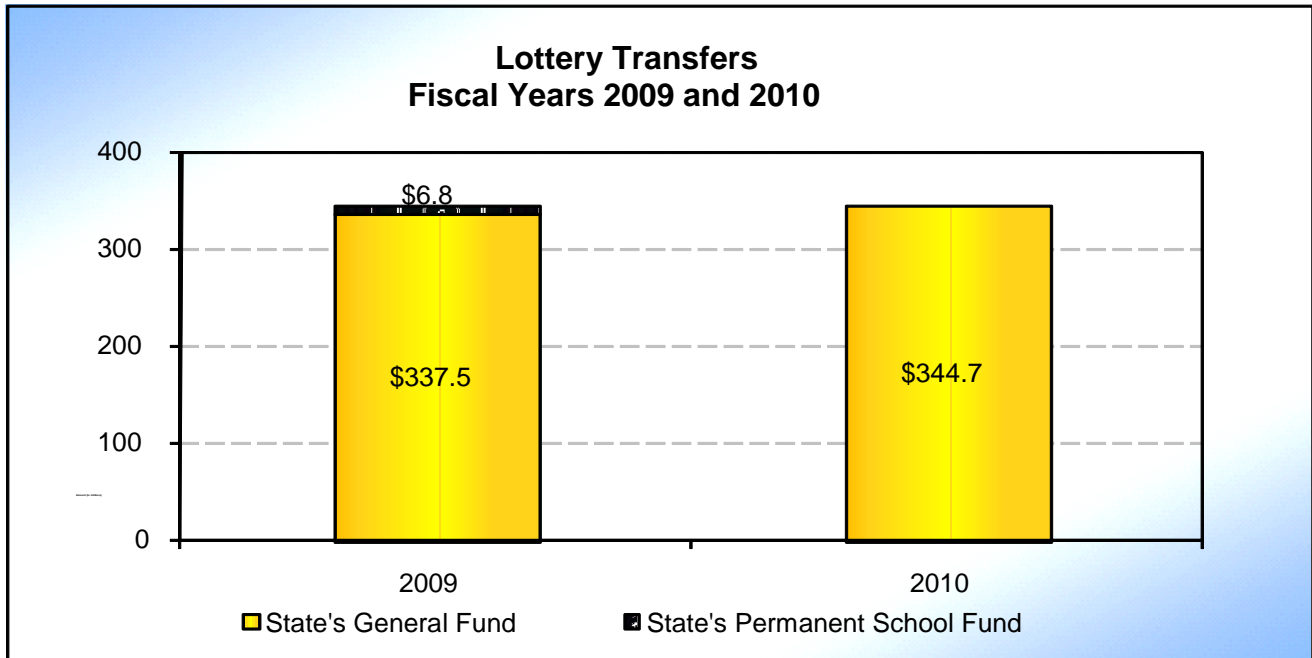


Lottery Transfers

Net income transferred by the Lottery for the fiscal years ended June 30, 2010 and June 30, 2009 were \$344.7 million and \$344.3 million, respectively. In fiscal year 2009, the total transfer of \$344.3 million included \$6.8 million transferred to the State's Permanent School Fund. This was in accordance with RI General Law ("General Laws") section 42-61.2-7, effective until June 30, 2009, which allocated the State's share of net terminal income from the video lottery facilities' additional hours of operation. All fiscal 2010 transfers were made by the Lottery directly to the State's General Fund, as required by the General Laws.

RHODE ISLAND LOTTERY

Management's Discussion and Analysis



Debt Administration

Jackpot prizes awarded under PowerBall® and Mega Millions® are satisfied through investments purchased by the Multi-State Lottery Association (MUSL). MUSL purchases United States government obligations, which are held in irrevocable trusts established by MUSL for the benefit of participating state lotteries. Accordingly, the Lottery does not record an obligation for PowerBall® jackpot awards which are payable in installments from funds provided by MUSL.

Capital Assets

The Lottery purchases and maintains property and equipment necessary to sell lottery products, pay prizes and perform other lottery operations.

For further information, refer to Notes to Financial Statements, Note 4.

Potential Factors Impacting Future Operations

The Lottery's mission is to maximize revenues for the purpose of maximizing payments to the State's General Fund. A continuous assessment of the State's financial environment and the Lottery's own product lines and operations are essential to accomplish this mission. The following considerations have been presented to inform those interested in the Lottery's operations about potential factors that could affect future operations:

- ❑ In June 2009, the President and Chief Operating Officer of UTGR, Inc., the owner and operator of the Twin River video lottery facility, filed for Chapter 11 relief with the United States Bankruptcy Court for the District of Rhode Island. A preliminary agreement had been reached with the first and second lienholders shortly before the bankruptcy filing. In January 2010, the debtors filed their Second Amended Disclosure Statement and Second Amended Plan with respect to the

RHODE ISLAND LOTTERY

Management's Discussion and Analysis

reorganization. This was approved by the United States Bankruptcy Court with minor changes in June 2010. Legislation to eliminate dog racing and to achieve certain requirements of the restructuring became law in May 2010. Although the plan requires the State to make additional investments in marketing for the facility, it is not anticipated that the bankruptcy will have a significant impact on the lottery revenues the State expects to receive.

- ❑ Recently enacted legislation requires the Lottery to make additional investments in marketing the video lottery facilities. The law authorizes each facility to operate a promotional points program of up to 4% of the facilities' net terminal income of the prior marketing year. Additionally, the law requires, beginning in fiscal 2011, reimbursement of allowable marketing expenses by the Lottery upon the facilities meeting mandated increases in net terminal income. The maximum amounts payable by the Lottery for marketing expense reimbursements are \$3.7 million and \$0.5 million for the Twin River and Newport Grand facilities, respectively.
- ❑ The Lottery's video lottery operations currently compete with Indian gaming casinos in nearby Connecticut. Proposals are sometimes made in Rhode Island, as well as neighboring Massachusetts, to seek approval from the voters to allow other casinos in Rhode Island and Massachusetts. The Lottery's operations may be impacted by competition from future gaming interests that may be developed within Rhode Island or neighboring states.
- ❑ Revenues overall are down at many gaming venues throughout New England due to current economic conditions. Competition among gaming venues has increased, resulting in more promotional allowances and player reward incentives being offered.

Contacting the Lottery's Financial Management

This financial report is designed to provide a general overview of the Lottery's financial activity for all those interested in the Lottery's operations. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of the Finance Administrator, Rhode Island Lottery, 1425 Pontiac Avenue, Cranston, Rhode Island, 02920.

RHODE ISLAND LOTTERY

Statement of Net Assets

June 30, 2010

Current assets:

| | |
|--------------------------------------------------------------------------|---------------|
| Cash and cash equivalents (note 3) | \$ 14,442,588 |
| Accounts receivable-less allowance for doubtful accounts of \$129,057 | 2,773,555 |
| Deposits with Multi-State Lottery Association (MUSL) (note 1) | 151,806 |
| Ticket inventory | 1,190,597 |
| Total current assets | \$ 18,558,546 |

Capital assets, net (note 4)

690,870

Total assets

\$ 19,249,416

Liabilities

Current liabilities:

| | |
|--------------------------------------------------|---------------|
| Due to State's General Fund (note 5) | \$ 1,646,003 |
| Due to State's General Fund - Operating expenses | 125,232 |
| Obligation for unpaid prize awards | 5,194,301 |
| Accounts payable | 10,462,936 |
| Accrued expenses | 1,158,529 |
| Compensated absences (note 7) | 140,745 |
| Deferred revenue | 161,138 |
| Unearned contract revenue (note 8) | 625,000 |
| Total current liabilities | \$ 19,513,884 |

Long-term liabilities:

| | |
|------------------------------------|---------------|
| Compensated absences (note 7) | \$ 221,081 |
| Net OPEB obligation (note 10) | 139,451 |
| Unearned contract revenue (note 8) | 7,500,000 |
| Total long-term liabilities | 7,860,532 |
| Total liabilities | \$ 27,374,416 |

Net Assets

| | |
|-------------------------------------|----------------|
| Invested in capital assets (note 8) | 690,870 |
| Unrestricted (note 8) | (8,815,870) |
| Total net assets (deficiency) | \$ (8,125,000) |

See accompanying notes to financial statements.

RHODE ISLAND LOTTERY

Statement of Revenue, Expenses and Changes in Net Assets

Year Ended June 30, 2010

| | |
|-----------------------------------------------------|------------------------------|
| Sales (schedule 1): | |
| On-line games | \$ 156,646,848 |
| Instant games | 77,978,026 |
| Video lottery | <u>2,541,207,012</u> |
| Total sales | <u>\$ 2,775,831,886</u> |
| Cost of sales: | |
| Commissions (note 6) | \$ 207,499,193 |
| Prize awards | 2,217,708,746 |
| Unclaimed prize recovery | (3,270,897) |
| Cost of tickets | <u>1,226,637</u> |
| Total cost of sales | <u>2,423,163,679</u> |
| Gross profit | <u>\$ 352,668,207</u> |
| Operating expenses: | |
| Personal services | \$ 4,727,577 |
| Advertising | 2,441,014 |
| Contract services | 57,509 |
| Depreciation | 246,683 |
| Other | <u>926,177</u> |
| Total operating expenses | <u>8,398,960</u> |
| Operating income | \$ 344,269,247 |
| Non-operating income (expenses): | |
| Investment income | 98,194 |
| Other income | <u>930,302</u> |
| Income before Transfers | 345,297,743 |
| Transfers to State's General Fund (note 5) | <u>(344,672,743)</u> |
| Change in net assets | \$ 625,000 |
| Total net assets (deficiency), beginning of year | <u>(8,750,000)</u> |
| Total net assets (deficiency), end of year (note 8) | <u><u>\$ (8,125,000)</u></u> |

See accompanying notes to financial statements.

RHODE ISLAND LOTTERY

Statement of Cash Flows

Year Ended June 30, 2010

| | |
|------------------------------------------------------------|-----------------------------|
| Cash flows from operating activities: | |
| Cash received from lottery sales | \$ 2,777,607,264 |
| Cash received from MUSL for grand prize winners | 3,549,000 |
| Cash received from sale of other tickets | 143,942 |
| Cash received from rental income and other receipts | 452,624 |
| Cash paid for prizes other than MUSL grand prize winners | (2,215,280,398) |
| Cash paid to MUSL grand prize winners | (3,549,000) |
| Cash paid for commissions - retailers | (8,334,037) |
| Cash paid for commissions - video lottery | (177,252,004) |
| Cash paid for commissions - on-line games contractor | (20,363,068) |
| Cash paid to suppliers for goods and services | (4,965,158) |
| Cash paid to employees for services | <u>(4,567,917)</u> |
| Net cash provided by operating activities | <u>347,441,248</u> |
| Cash flows from noncapital financing activities: | |
| Transfers to State's General Fund | (344,588,425) |
| Transfers from State's Permanent School Fund | <u>9,659</u> |
| Net cash used for noncapital financing activities | <u>(344,578,766)</u> |
| Cash flows from capital and related financing activities: | |
| Purchase of capital assets | <u>(131,578)</u> |
| Net cash used for capital and related financing activities | <u>(131,578)</u> |
| Cash flows from investing activities: | |
| Interest income | <u>98,194</u> |
| Net cash provided by investing activities | <u>98,194</u> |
| Net increase in cash and cash equivalents | 2,829,098 |
| Cash and cash equivalents at July 1, 2009 | <u>11,613,490</u> |
| Cash and cash equivalents at June 30, 2010 | <u><u>\$ 14,442,588</u></u> |

See accompanying notes to financial statements.

Continued.

RHODE ISLAND LOTTERY

Statement of Cash Flows (continued)

Year Ended June 30, 2010

| | |
|----------------------------------------------------------------------------------------------------|------------------------------|
| Reconciliation of operating income to net cash provided by operating activities: | |
| Operating income | <u>\$ 344,269,247</u> |
| Adjustments to reconcile operating income to net cash provided by (used for) operating activities: | |
| Depreciation | 246,683 |
| Miscellaneous receipts classified as operating activities | 107,393 |
| Rental income and other receipts | 200,049 |
| (Increase) decrease in assets: | |
| Accounts receivable | 1,918,813 |
| Inventory | (452,993) |
| Deposits with MUSL | 252,575 |
| Increase (decrease) in liabilities: | |
| Obligation for unpaid prize awards | (842,551) |
| Accounts payable | 1,695,263 |
| Due to State's General Fund - Operating expenses | (13,167) |
| Accrued expenses and Other | 212,172 |
| Deferred revenue | <u>(152,236)</u> |
| Total adjustments | <u>3,172,001</u> |
| Net cash provided by operating activities | <u><u>\$ 347,441,248</u></u> |

See accompanying notes to financial statements.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(1) Organization

The Lottery was created in 1974 under the General Laws of the State of Rhode Island (General Laws) to establish and operate lottery games for the purpose of generating resources for the State's General Fund. The Lottery is a division of the Department of Revenue of the State of Rhode Island (the State).

The Lottery offers:

- On-line games that include: Daily Numbers, Keno, Wild Money, PowerBall®, Mega Millions®, and Raffle. Powerball® and Mega Millions® are multi-state games operated in accordance with rules and agreements established by the Multi-State Lottery Association (MUSL).
- Instant tickets sold through licensed lottery retailers.
- Video lottery games which are located at two licensed facilities.

Prize payout percentages and amounts required to be paid to the State's General Fund as stipulated in the General Laws are summarized below for the various games operated by the Lottery.

| <u>Game</u> | <u>Prize Payout</u> | <u>Mandated Payments to the State</u> |
|-----------------------------------------------------------------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Daily Numbers Raffle Instant Ticket Games PowerBall® Mega Millions® Wild Money | Not less than 45% or more than 65% of sales | Payments to the General Fund - not less than 25% of ticket sales |
| Keno | Not less than 45% or more than 72% of sales | Payments to the General Fund - not less than 15% of ticket sales |
| Video Lottery | Prize payout not established by law | Payments to the General Fund - net terminal income (video lottery credits purchased less credits redeemed or redeemable, including prize contributions to multi-state video lottery progressive jackpots) minus commission payments |

RHODE ISLAND LOTTERY

Notes to Financial Statements

(1) Organization – (Continued)

(a) *PowerBall*[®]

The Lottery sells PowerBall[®] tickets, collects all revenues, and remits prize funds to MUSL net of low-tier prize awards. Jackpot prizes are payable in either a lump-sum cash distribution or annual installments. Annual installments are satisfied through investments purchased by MUSL. MUSL purchases U.S. government obligations, which are held in irrevocable trusts established by MUSL for the benefit of participating state lotteries. Accordingly, the Lottery does not record an obligation for jackpot awards which are payable in installments from funds provided by MUSL.

The prize pool for PowerBall[®] is 50% of each drawing period's ticket sales. MUSL has placed 2% of each drawing period's ticket sales for PowerBall[®], included as part of each member's prize liability, in prize reserve funds. The maximum balance on the prize reserve funds for PowerBall[®] is \$100.0 million. Once the prize reserve funds exceed this designated cap, the excess becomes part of the prize pool. The prize reserve funds serve as a contingency reserve to protect MUSL from unforeseen prize liabilities, and these reserve funds are to be used at the discretion of the MUSL Board of Directors. The prize reserve funds are refundable to MUSL members if the MUSL disbands or if a member leaves MUSL. Members leaving MUSL must wait one year before receiving their remaining share, if any, of prize reserve funds. At June 30, 2010, the prize reserve funds for the PowerBall[®] game reported a balance of \$84.3 million of which the Lottery's share was \$1.5 million. The Lottery has charged amounts placed into the prize reserve funds to prize awards expense as the related sales have occurred.

All investment earnings relating to the prize reserve funds are credited to an unreserved account for each member state. This account can be utilized to offset operating costs or for the promotion of any MUSL game as approved by the MUSL Board of Directors. During fiscal year 2010, MUSL reduced the Lottery's unreserved account by \$74,752 for a pro rata share of annual operating expenses. The Lottery has recorded all income and operating expenses related to its unreserved account and has reported the balance of \$151,806 at June 30, 2010 on the Statement of Net Assets in "Deposits with MUSL".

(b) *Mega Millions*[®]

MUSL participates as a member (or party) lottery of the Mega Millions[®] Product Group (a group of lotteries participating under an agreement between the Mega Millions[®] lotteries and MUSL to offer the Mega Millions[®] game within their State jurisdictions). The Rhode Island Lottery participates as a member of MUSL, in the sale of tickets, payment of prizes, and associated activities related to the Mega Millions[®] lottery game. As such, the Lottery sells Mega Millions[®] tickets, collects all revenues, and remits prize funds to MUSL net of low-tier prizes. Jackpot prizes are payable either in a lump-sum cash distribution or annual installments. Annual installments are satisfied through investments purchased by MUSL. MUSL purchases U.S. government obligations, which are held in irrevocable trusts

RHODE ISLAND LOTTERY

Notes to Financial Statements

(1) Organization – (Continued)

established by MUSL for the benefit of participating lotteries. Accordingly, the Lottery does not record an obligation for jackpot awards which are payable in installments from funds provided by MUSL.

The prize pool for Mega Millions[®] is up to 51% of each drawing period's sales after prize reserve accounts are funded, but may be higher or lower based on the number of winners at each prize level, as well as funding required to meet a guaranteed annuity grand prize. An amount of up to 1% of a participating lottery's sales and 4.93% of Megaplier[®] (game option where patrons can wager an additional sum for the chance at multiplying any low-tier prize amounts by a randomly drawn factor of 2, 3, or 4) sales is included in trust in one or more prize reserve accounts held by MUSL for its participating members. Contributions to prize reserve accounts are made only when the reserve balances are below the maximum balances designated by MUSL. The maximum deduction to be taken from the grand prize pool to fund the prize reserve account is 1%. The MUSL Board of Directors, with the approval of the Finance and Audit Committee, is responsible for establishing the maximum prize reserve amount. No maximum prize reserve balance was established during fiscal 2010. The Mega Millions[®] reserve accounts and Mega Millions[®] rollover monies (excess contributions), if any, may be used to fund a deficiency in Megaplier[®] prizes. At June 30, 2010, the prize reserve fund for the Mega Millions[®] game reported a deficit of \$629,706 of which the Lottery's share was \$12,493 of the deficit balance. The prize reserve deficit will be offset by future contributions. Effective December 1, 2010, funding of the prize pool for Mega Millions[®] will increase to 52.5% of each drawing period's sales.

MUSL issues a publicly available annual financial report that may be obtained by writing to the Multi-State Lottery Association, 4400 NW Urbandale Drive, Urbandale, Iowa 50322.

(c) *Video Lottery*

Chapter 42-61.2 of the General Laws authorizes the Division of Lotteries to conduct and control video lottery games. This chapter stipulates the allocation of video lottery net terminal income (video lottery credits purchased less credits redeemed or redeemable). Consistent with the General Laws, net terminal income is distributed to licensed video lottery facility operators, the technology providers (video lottery terminal providers), the central communications system provider, the city or town in which the video facility is licensed and the Narragansett Indian Tribe. All residual net terminal income after mandated commission payments, and other transfers, is remitted to the State's General Fund.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(2) Summary of Significant Accounting Policies

(a) *Basis of Accounting*

The financial records of the Lottery, an enterprise fund, are accounted for using the economic resources measurement focus and are maintained on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized at the time the related liabilities are incurred. The Governmental Accounting Standards Board (GASB) has the responsibility for establishing generally accepted accounting principles for governmental proprietary fund type activities.

In accordance with GASB Statement No. 20, in the absence of specific guidance from a GASB pronouncement, pronouncements of the Financial Accounting Standards Board (FASB) issued on or before November 30, 1989 have been followed.

The Lottery has considered the impact and requirements of newly issued GASB Statements in the preparation of these financial statements.

(b) *Reporting Entity*

The Lottery, a division of the Department of Revenue of the State of Rhode Island and Providence Plantations (State), is accounted for as an enterprise fund for financial reporting purposes. Accordingly, its annual financial statements are included in the State's Comprehensive Annual Financial Report (CAFR). The accompanying financial statements are not intended to present the financial position and results of operations of the State.

(c) *Revenues and Expenses*

The Lottery defines all revenues and expenses deriving from on-line, instant ticket and video lottery sales as operating. All other revenues and expenses are defined as non-operating.

Revenue from the sale of lottery tickets and video lottery, and expenses for prizes and commissions are recognized as follows:

1. On-line lottery games with specific drawing dates - when the related drawings are held.
2. Instant ticket lottery games - when ticket packets are charged to retailers. Prize expense is recognized in proportion to the number of tickets sold based on the stated prize structure for a specific instant ticket game.
3. Video lottery games - when game credits are purchased and when game credits are redeemable. Video lottery revenue and prize expenses are recorded at the amount of credits purchased and the amount of credits redeemable or allocated to progressive jackpots. These amounts are net of credits won and played.

RHODE ISLAND LOTTERY

Notes to Financial Statements

2) Summary of Significant Accounting Policies – (Continued)

The Lottery accrues for the maximum prizes payable. Prize obligations, other than those relating to prizes payable in installments, that remain unclaimed one year after the drawing date are reported as a reduction to the cost of sales.

(d) *Capital Assets*

Capital assets are stated at historical cost. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets. The Lottery's capitalization threshold is \$5,000.

(e) *Cash Equivalents*

Cash equivalents consist of highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest which approximates fair value.

(f) *Ticket Inventory*

Inventory consists of the cost of tickets for the instant games, which is expensed as a percentage of sales from instant ticket games.

(g) *Deferred Revenue*

Tickets can be purchased in advance of scheduled drawing dates. Revenue from advance ticket sales is recognized during the period in which the related drawing is held. Sales pertaining to future drawings are reported as deferred revenue.

(h) *Unearned Contract Revenue*

Unearned contract revenue relates to the sale of the exclusive rights to the operation of the Lottery's gaming systems. The revenue is recognized ratably over the life of the contract.

(i) *Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual amounts could differ from those amounts.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(3) Deposits and Investment Risk

(a) *Deposits*

The Lottery's cash deposit balances at June 30, 2010 totaled \$1,409,991, with corresponding bank balances totaling \$1,469,687. The bank balances consisted of \$246,355 in demand deposit accounts and \$1,223,332 in collateralized deposit investment accounts. Deposits are exposed to custodial credit risk if they are not covered by depository insurance and the deposits are (a) uncollateralized, (b) collateralized with securities held by the pledging financial institution, or (c) collateralized with securities held by the pledging financial institution's trust department or agent but not in the Lottery's (or State's) name.

All deposits were in the custody of the State General Treasurer. All General Treasurer accounts at a single institution are aggregated for purposes of determining federal depository insurance coverage. Balances are insured up to \$250,000 for each official custodian by institution.

In accordance with Chapter 35-10.1 of the General Laws, depository institutions holding deposits of the State, its agencies or governmental subdivisions of the State, shall at a minimum, insure or pledge eligible collateral equal to one hundred percent of time deposits with maturities greater than 60 days. Any of these institutions which do not meet capital standards prescribed by federal regulators shall insure or pledge eligible collateral equal to 100% of deposits, regardless of maturity. None of the cash deposits of the Lottery were required to be collateralized at June 30, 2010 pursuant to Chapter 35-10.1 of the General Laws. However, the State Investment Commission has adopted a collateralization requirement for institutions holding the State's deposits. Financial institutions are required to pledge collateral equal to 102% of the uninsured deposit amounts. Of the total bank deposit balance at June 30, \$1,469,687 was collateralized by securities held by an independent third party custodian.

(b) *Investments*

All investments, principally cash equivalent type investments, are made by the State General Treasurer in accordance with guidelines established by the State Investment Commission (SIC), which is responsible for the investment of all State funds. Pursuant to Chapter 35-10 of the General Laws, the SIC may, in general, "invest in securities as would be acquired by prudent persons of discretion and intelligence in these matters who are seeking a reasonable income and the preservation of their capital."

At June 30, 2010, the Lottery's investment balance consisted of money market mutual funds as follows:

| Investment Description | Fair Value at June 30, 2010 | Credit Rating | Average Maturity |
|----------------------------------------------------------|-----------------------------|-----------------------------|------------------|
| BlackRock Liquidity Funds – FedFund Institutional Shares | \$ 13,032,597 | AAAm (S&P) Aaa (Moody's) | 42 days |

RHODE ISLAND LOTTERY

Notes to Financial Statements

(3) Deposits and Investment Risk – (Continued)

Custodial Credit Risk: Investment securities are exposed to custodial risk if the securities are uninsured, are not registered in the name of the government and are held by either: a) the counterparty or b) the counterparty's trust department or agent but not in the government's name. Pursuant to guidelines established by the SIC, securities purchased, or underlying collateral, are required to be delivered to an independent third party custodian.

Interest Rate Risk: Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Based on SIC policy, the State's short-term investment portfolio, whenever possible, will be structured to minimize interest rate risk, by matching the maturities of investments with the requirements for funds disbursement. The Lottery's investments are typically money market mutual funds or investments with maturities less than 30 days thereby minimizing the Lottery's exposure to interest rate risk.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The SIC has adopted policies regarding acceptable short-term investment types. Credit risk is mitigated by the SIC's minimum rating criteria policy, collateralization requirements, and limiting the maximum participation by any one issuer to 35% of the State's total short-term investment portfolio. Credit risk policies have been developed for investments in commercial paper.

Concentration of Credit Risk: The SIC has adopted limitations as to the maximum percentages of the State's total short-term investment portfolio that may be invested in a specific investment type or with any one issuer of securities.

(c) Cash and Cash Equivalents

Cash and cash equivalents on the Statement of Net Assets consist of the following:

| | |
|--------------------------------------------|----------------------|
| Cash deposit balance per books | \$ 1,409,991 |
| Investments classified as cash equivalents | <u>13,032,597</u> |
| Cash and cash equivalents | <u>\$ 14,442,588</u> |

(4) Capital Assets

Lottery headquarters are situated on land owned by the State of Rhode Island. The State has assigned custody, control and supervision of the land to the Lottery at no cost. However, since title to such land remains vested in the State, it is not recorded in the statement of net assets.

A summary of capital assets follows:

RHODE ISLAND LOTTERY

Notes to Financial Statements

(4) Capital Assets – (Continued)

| <u>Cost</u> | <u>Estimated Useful Life</u> | <u>Balance at July 1, 2009</u> | <u>2010 Additions</u> | <u>2010 Disposals</u> | <u>Balance at June 30, 2010</u> |
|---------------------------------------|----------------------------------|------------------------------------|---------------------------|---------------------------|-------------------------------------|
| Building | 20 | \$ 1,468,983 | \$ - | \$ - | \$ 1,468,983 |
| Building improvements | 10 | 1,875,846 | 126,230 | (54,850) | 1,947,226 |
| Ticket production equipment | 10 | 14,938 | - | - | 14,938 |
| Office equipment | 10 | 123,197 | 164 | (19,159) | 104,202 |
| Furniture and fixtures | 10 | 92,332 | - | - | 92,332 |
| Lottery drawing equipment | 3 | 87,023 | - | (621) | 86,402 |
| Automobiles | 3 | 271,044 | - | - | 271,044 |
| Computer equipment | 3 | 245,271 | 5,184 | (13,508) | 236,947 |
| Trucks | 3 | 22,445 | - | - | 22,445 |
| Total | | <u>\$ 4,201,079</u> | <u>\$ 131,578</u> | <u>\$ (88,138)</u> | <u>\$ 4,244,519</u> |
| <u>Less: Accumulated Depreciation</u> | | | | | |
| Building | | \$ 1,449,901 | \$ 1,552 | \$ - | \$ 1,451,453 |
| Building improvements | | 1,277,437 | 183,971 | (54,850) | 1,406,558 |
| Ticket production equipment | | 14,939 | - | - | 14,939 |
| Office equipment | | 37,021 | 9,550 | (17,017) | 29,554 |
| Furniture and fixtures | | 65,301 | 7,363 | - | 72,664 |
| Lottery drawing equipment | | 87,023 | - | (621) | 86,402 |
| Automobiles | | 194,353 | 43,069 | - | 237,422 |
| Computer equipment | | 244,542 | 1,178 | (13,508) | 232,212 |
| Trucks | | 22,445 | - | - | 22,445 |
| Total | | <u>\$ 3,392,962</u> | <u>\$ 246,683</u> | <u>\$ (85,996)</u> | <u>\$ 3,553,649</u> |
| Capital assets, net | | <u>\$ 808,117</u> | <u>\$ (115,105)</u> | <u>\$ (2,142)</u> | <u>\$ 690,870</u> |

(5) Transfers to the State

The Lottery is required to transfer net proceeds from the Lottery's games in accordance with RI General Laws sections 42-61-15 and 42-61.2-7 as follows:

- (a) Transfers to the State's General Fund for fiscal 2010 are reported as follows in the Lottery's financial statements:

| | |
|------------------------------------------------|----------------------|
| Due to State's General Fund, beginning of year | \$ 1,561,685 |
| Transfers to State's General Fund | 344,672,743 |
| Cash paid during fiscal year | <u>(344,588,425)</u> |
| Due to State's General Fund, end of year | <u>\$ 1,646,003</u> |

RHODE ISLAND LOTTERY

Notes to Financial Statements

(6) Commissions

The Lottery pays commissions to ticket retailers and its on-line games contractor based on a percentage of gross ticket sales. Video lottery commissions, as specified in the General Laws, are paid to the facility operators, technology providers (video lottery terminal providers), the central communications provider and others based on various percentages of net terminal income (video lottery credits purchased less credits redeemed or redeemable).

The General Laws provide for reductions of certain video lottery commissions. The amount reduced is to be credited to the State's Distressed Communities Relief Fund, which is part of the State's General Fund. The Lottery has reflected the actual video commissions paid as an expense. The amount to be credited to the Distressed Communities Relief Fund is included in the payments to the State's General Fund.

(7) Compensated Absences

The Lottery accrues an estimated liability for vested benefits relating to future compensated absences. This includes an expected obligation in connection with vacation credits, pay reduction credits, and accumulated vested sick pay for those employees eligible for retirement. The liability for compensated absences was approximately \$361,826 and \$284,838 as of June 30, 2010 and 2009, respectively, and is recorded as a liability in the Statement of Net Assets. The current portion as reported was estimated based on a two year average of employee utilization experience.

Changes in the reported liability for compensated absences for fiscal 2010 are as follows:

| | Balance at July 1, 2009 | Increase | Decrease | Balance at June 30, 2010 |
|------------------------------------|----------------------------|------------|------------|-----------------------------|
| Liability for Compensated Absences | \$ 284,838 | \$ 306,308 | \$ 229,320 | \$ 361,826 |

(8) Net Assets - (Deficiency)

On May 12, 2003, the Lottery entered into a 20-year contract, effective July 1, 2003, with its current gaming system provider. The contract granted the provider the right to be the Lottery's exclusive vendor of hardware and software, together with the related services necessary for the operation of the Lottery's computerized games, through June 30, 2023. In return, the provider made a one-time payment of \$12.5 million to the Lottery as consideration for this exclusive contract right. The Lottery recorded unearned contract revenue in the amount of \$12.5 million and transferred the cash to the State's General Fund on June 30, 2003. This prior year transfer of unearned contract revenue resulted in a deficiency in net assets at June 30, 2010 of \$8.1 million. As the contract revenue is recognized over the twenty-year life of the contract, the deficiency in net assets will be reduced by \$625,000 per year.

Net assets reported by the Lottery also include its investment in capital assets, net of accumulated depreciation. The Lottery had no debt related to capital assets at June 30, 2010.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(9) Retirement Plan

Plan Description:

All Lottery employees must participate in a cost-sharing multiple-employer defined benefit pension plan administered by the State of Rhode Island Employees' Retirement System (ERS). The plan provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. The level of benefits provided to state employees is established by Chapter 36-10 of the General Laws, which is subject to amendment by the General Assembly. The ERS issues a publicly available financial report that includes financial statements and required supplementary information for plans administered by the system. The report may be obtained by writing to the Employees' Retirement System, 40 Fountain Street, Providence, RI 02903.

Funding Policy:

The funding policy, as set forth in the General Laws, Section 36-10-2, provides for actuarially determined periodic contributions to the plan. Lottery employees are required to contribute 8.75% of their annual covered salary. The Lottery is required to contribute at an actuarially determined rate; the rate was 20.78% of annual covered payroll for the fiscal year ended June 30, 2010. The Lottery contributed \$582,513, \$586,324 and \$605,223 for the fiscal years ended June 30, 2010, 2009 and 2008, respectively, equal to 100% of the required contributions for each year.

(10) Postemployment Healthcare Plan

Plan Description:

As a division of the State of Rhode Island, the Lottery participates in a State administered defined benefit post-employment health care plan known as the Rhode Island Retiree Health Care Benefit Plan (RIRHCBP). The RIRHCBP is an agent multiple employer plan.

The RIRHCBP is reported in an internal service fund of the State using the accrual basis of accounting. The fund reports all employer and retiree (plan member) contributions to the plan. Contributions are recognized when made. Benefits (health care claims) and refunds are recognized when due and payable in accordance with the terms of the plan. A liability for incurred but not reported claims is determined based on past claims payment trends and is included in the State's financial statements. Working premium rates are determined by the State each fiscal year after consultation with an employee benefits consultant and are designed to fund current claims incurred during the fiscal year as well as the costs of administering the plan. For the year ended June 30, 2010, the plan operated on a pay as you go basis and no provision has been made to fund future benefits to be provided to RIRHCBP members. The RIRHCBP does not issue a stand-alone financial report.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(10) Postemployment Healthcare Plan – (Continued)

Funding Policy:

RIGL Sections 36-10-2, 36-12.1, 36-12-2.2 and 36-12-4 govern the provisions of the RIRHCBP. The contribution requirements of plan members, the State and other participating employers are established and may be amended by the General Assembly.

For those who retired on or before September 30, 2008, the State provides two types of subsidies for health care benefits. The Tier I subsidy applies to non-Medicare eligible retirees and provides that the State will pay the portion of the cost of post-retirement health care for the retiree and any dependents above the active group rate. The retiree pays the active monthly rate and the State pays the difference between the active group rate and the early retiree rate. This subsidy is not based on years of service and ends at age 65. In addition to the Tier I benefits, the State pays a portion of the cost of post-retirement health care above the Tier I costs for certain retirees meeting eligibility requirements based upon the age and service of the retiree, which is referred to as the Tier II benefit.

For those who retired on or before September 30, 2008, the fiscal 2010 contributions are as follows:

| Retiree Age | Years of Service | Amount of Cost Paid by Retiree |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|--------------------------------|
| Below 60: (1) | 28-34 | 10% |
| | 35+ | 0% |
| | | |
| Retiree Age from 60 to 65: (2) | 10 – 15 | 50% |
| | 16 – 22 | 30% |
| | 23 – 27 | 20% |
| | 28+ | 0% |
| | | |
| Retiree Age Greater than 65: (3) | 10 – 15 | 50% |
| | 16 – 19 | 30% |
| | 20 – 27 | 10% |
| | 28+ | 0% |
| <p>(1) The monthly premium rate was \$789.76 for fiscal year 2010 for the individual plan. The retiree's cost is then calculated based on a maximum of \$501.68 (the active plan rate).</p> <p>(2) The monthly premium rates are the same as indicated above for the Retiree Age Below 60 category.</p> <p>(3) The monthly premium rate for the Medicare Supplemental plan is \$218.54 for the individual plan, and the monthly premium for the Medicare HMO plan was \$115 for the first six months of fiscal year 2010 and \$142 thereafter. Retirees can choose between the two plans. The retiree's cost is then calculated based on their years-of-service subsidy above.</p> | | |

For anyone who retired on or after October 1, 2008, age 59 through 64, with a minimum of 20 years of service, the State will pay 80% of the actual cost of health care coverage. The State contributed \$631.81 per month for these retirees during fiscal 2010. For eligible retirees ages 65 or older, the State pays 80% of the cost of the Medicare supplement products as described in note (3) above.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(10) Postemployment Healthcare Plan – (Continued)

Annual Other Postemployment Benefit (OPEB) Cost and Net OPEB Obligation:

As required by GASB Statement 45, the Lottery recognized an expense equal to; a.) the annual required contribution of the employer (ARC), which was actuarially determined to be 7.91% of covered payroll for all State employees for fiscal year 2010, plus b.) interest on the net OPEB obligation at the beginning of the fiscal year, and less c.) the ARC adjustment (discounted present value of the OPEB liability at the beginning of the fiscal year). The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal costs each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The ARC for fiscal 2010 was determined based on an actuarial valuation performed as of June 30, 2007. For fiscal year 2010, the ARC, based on the Lottery's covered payroll of \$2,803,656 totaled \$221,769. The Lottery actually contributed \$157,565, which was 5.62% of annual covered payroll for fiscal 2010. The Lottery's annual OPEB cost and the net OPEB obligation for fiscal 2010, were as follows:

| | |
|------------------------------------------------------------|--------------------------|
| Annual required contribution (ARC) | \$ 221,769 |
| Plus: Interest on net OPEB obligation at beginning of year | 2,678 |
| Less: Adjustment to ARC | <u>(2,531)</u> |
| Annual OPEB cost | \$ 221,916 |
| Contributions made | <u>(157,565)</u> |
| Increase in OPEB obligation | 64,351 |
| Net OPEB obligation at beginning of year | <u>75,100</u> |
| Net OPEB obligation at end of year | <u>\$ 139,451</u> |

The Lottery's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for 2010, 2009 and 2008 (first year of GASB 45 implementation) was as follows:

| Fiscal Year Ended | Annual OPEB Cost | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation |
|-------------------|------------------|--------------------------------------------|---------------------|
| June 30, 2008 | \$176,982 | 65.0% | \$ 61,976 |
| June 30, 2009 | \$168,980 | 92.2% | \$ 75,100 |
| June 30, 2010 | \$221,916 | 71.0% | \$139,451 |

Funded Status and Funding Progress:

The State has obtained an actuarial valuation for the RIRHCBP, which determined the collective Actuarial Accrued Liabilities (AAL) and Unfunded Actuarial Accrued Liabilities for all State employees participating in the plan and separate liability amounts for each discretely presented component unit with employees participating in the plan. The liabilities relating to the Lottery's employees, as part of the primary government, are included in the collective amounts reported for all State employees. The AAL and UAAL for the RIRHCBP at June 30,

RHODE ISLAND LOTTERY

Notes to Financial Statements

(10) Postemployment Healthcare Plan – (Continued)

2010 will be reported in the State's Comprehensive Annual Financial Report for the fiscal year ended June 30, 2010.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The Schedule of Funding Progress for RIRHCBP shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits. This schedule will be included in the State's Comprehensive Annual Financial Report for the fiscal year ended June 30, 2010.

Actuarial Methods and Assumptions:

Projections of benefits for financial reporting purposes are based on the plan and include the types of benefits provided at the time of each valuation. The actuarial assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The annual required contribution for fiscal year 2010 was determined based on the June 30, 2007 valuation. The Unfunded Actuarial Accrued Liability (UAAL) was amortized by a level (principal and interest combined) percent of payroll contribution for each component unit employer. The UAAL was determined using the actuarial value of assets and actuarial accrued liability calculated as of the valuation date. The UAAL is being amortized over the remainder of a closed 30-year (or shorter) period from June 30, 2006.

Plan changes effective for employees retiring after October 1, 2008 have been reflected in the actuarial valuations performed as of June 30, 2007.

The individual entry-age actuarial cost method is used to determine the annual required contribution amounts and the annual net OPEB obligation. The actuarial assumptions include a 3.566% discount rate based upon the average rate of return during the 10 years ended June 30, 2008 for short term investments of the State's General Fund; a healthcare cost trend assumption of 10% progressively declining to 4.50% after 8 years; and a salary growth rate assumption ranging from 9% in the first year of service to 4.50% in year 15 and beyond for the 2007 valuation. Other assumptions including those relating to rates of termination, rates of retirement, percent married, and retiree health care election rates were based on the experience study for the Employees' Retirement System of Rhode Island as well as anticipated experience changes in conjunction with the newly adopted plan changes that were recently enacted through legislation.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(10) Postemployment Healthcare Plan – (Continued)

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events in the future. Examples include assumptions about employment, mortality and healthcare cost trends. Actuarial valuations are subject to continual revision as actual results are compared to past expectations and new estimates are formulated about the future.

(11) Deferred Compensation

Employees of the Lottery may participate in a deferred compensation plan offered by the State. Required disclosures are reported in the State's CAFR.

(12) Commitments

(a) Gaming Systems Provider – GTECH (an indirect wholly-owned subsidiary of Lottomatica Group S.p.A.)

During May 2003, the Lottery entered into a 20-year master contract with its gaming systems provider granting them the right to be the exclusive provider of information technology hardware, software, and related services for all lottery games. This contract is effective from July 1, 2003 through June 30, 2023, and amends all previous agreements between the parties.

As consideration for this exclusive right, the gaming systems provider paid the Lottery \$12.5 million. In the event that the contract term is not fulfilled, the Lottery will be obligated to refund a pro-rata share of this amount to the gaming systems provider. Additionally, GTECH was obligated to invest \$100 million in connection with the construction of a new corporate headquarters and expansion of its manufacturing operations in the State. The gaming system contractor is also required to employ no less than 1,000 full time active employees during the term of the agreement.

The contract mandates commission percentages as detailed in the following chart.

| Commission Percentages | |
|----------------------------------------|-----------------|
| On-Line and Instant Tickets | |
| Total Lottery Sales in the Year | Percent Thereof |
| \$0 - \$275 Million | 5.00% |
| Over \$275 Million - \$400 Million | 1.00% |
| Over \$400 Million | 5.00% |
| Video Lottery Central System | |
| Total Net Terminal Income for the Year | Percent Thereof |
| \$0 - \$500 Million | 2.50% |
| Over \$500 Million - \$1 Billion | 1.00% |
| Over \$1 Billion | 2.50% |

RHODE ISLAND LOTTERY

Notes to Financial Statements

(12) Commitments – (Continued)

The Lottery also leases to the vendor a portion of its headquarters to house the computer hardware and office space necessary for the operation of the Lottery's games. The term of the lease is five (5) years, commencing October 19, 2007 and the square footage leased is 5,101 square feet. The annual lease amount for the first year approximated \$87,000 and the four (4) remaining years will increase by four percent (4%) per annum, effective October 19. The tenant has two (2) renewal options; an additional five (5) year term and an additional four (4) year term. The base rate for the renewal options will be an increase of four percent (4%) per annum unless a mutually acceptable rate is negotiated.

(b) Video Lottery Facility Operator – UTGR, Inc. (Twin River)

On July 18, 2005, the Lottery entered into a five (5) year Master Video Lottery Terminal Contract with UTGR, Inc. (UTGR), the owners of Twin River, to manage one of the State's licensed video lottery facilities. The contract entitles UTGR to compensation ranging from 26% to 28.85% of video lottery net terminal income at the facility. Under the contract UTGR has the right and option to extend the term of the agreement for two (2) successive five (5) year periods by giving notice to the Lottery at least ninety (90) days prior to the expiration of the agreement. Certain extensions are contingent on UTGR's compliance with full-time employment mandates.

In May 2010, legislation was enacted which authorized the Lottery to amend its Master Contract with UTGR and which satisfied certain requirements of UTGR's corporate reorganization (as defined in Note 13). The legislation provides for a promotional points program of up to 4% of the facility's prior year net terminal income. The legislation also requires the Lottery, beginning in fiscal 2011, to reimburse UTGR for allowable marketing expenses at an amount not to exceed \$6 million multiplied by the Lottery's percentage of net terminal income (approximately 61% for fiscal 2010). The reimbursement of marketing expenses by the Lottery occurs only after UTGR has incurred \$4 million in qualified marketing expenses (with marketing expenses to be defined by the Lottery) and is contingent on the State receiving net terminal income from UTGR at least equal to fiscal year 2009 amounts.

UTGR gave notice of its intent to extend the contract and the first five-year extension term of the Lottery's contract with UTGR commenced on July 18, 2010.

(c) Video Lottery Facility Operator – Newport Grand Jai Alai, LLC (Newport Grand)

On November 23, 2005, the Lottery entered into a five (5) year Master Video Lottery Terminal Contract with Newport Grand to continue to manage one of the State's licensed video lottery facilities.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(12) Commitments – (Continued)

In May 2010, legislation was enacted that authorized the Lottery to amend its Master Contract with Newport Grand to include two (2) successive five (5) year extension terms with the first term commencing on November 23, 2010. On September 21, 2010 Newport Grand gave notice of its intent to extend the contract and the first five-year extension term of the contract will commence on November 23, 2010. The second term, which would commence on November 23, 2015, is contingent inter alia, on Newport Grand's compliance with full-time employment mandates specified in the 2010 law.

The legislation also provides for a promotional points program of up to 4% of the facility's prior year net terminal income and requires the Lottery, beginning in fiscal 2011, to reimburse Newport Grand for allowable marketing expenses at an amount not to exceed \$840,000 multiplied by the Lottery's percentage of net terminal income (approximately 63% for fiscal 2010). The reimbursement of marketing expenses by the State occurs only after Newport Grand has incurred \$560,000 in qualified marketing expenses (with marketing expenses to be defined by the Lottery) and is contingent on the State receiving net terminal income from Newport Grand at least equal to fiscal year 2010 amounts.

(13) Contingencies

- (a) The Lottery's master contracts with its video lottery facility managers contain revenue protection provisions in the event that existing video lottery facility managers incur revenue losses caused by new gaming ventures within the State.
- (b) In March 2008, UTGR, Inc., the owner and manager of Twin River, one of two licensed video lottery facilities of the State, defaulted on loan payments to its lenders who provided a \$565.0 million loan package to UTGR, Inc. and its parent companies to buy and expand the Twin River facility. As a result of defaulting on loan payments, UTGR entered into a forbearance agreement with its lenders. The forbearance agreement expired January 31, 2009 and was not extended.

On or about June 23, 2009, UTGR, Inc., d/b/a Twin River, BLB Management Services, Inc., and BLB Worldwide Holdings, Inc. (collectively, the "Debtors") commenced a Chapter 11 bankruptcy proceeding by filing voluntary petitions for relief in the United States Bankruptcy Court for the District of Rhode Island. The filing was made when – after months of discussions and negotiations – the Debtors, their lenders and the State reached an agreement in principle with respect to a consensual reorganization plan, which is subject to approval of the Bankruptcy Court. The consensual plan contemplates, among other things, that the lenders will remove approximately \$290.0 million of the approximately \$590.0 million of debt on the balance sheet of the facility and, subject to the State's regulatory approval process, the lenders would become the new owners of the facility and search for a new operator for the facility to replace the Debtors. Progress has been made toward a successful restructuring of the companies. Since the filing, the Debtors have continued in the management and operation of the business as debtors in possession and Twin River has continued to remain open as usual.

RHODE ISLAND LOTTERY

Notes to Financial Statements

(13) Contingencies – (Continued)

On or about January 2, 2010, the Debtors filed their Second Amended Disclosure Statement and Second Amended Plan with respect to the reorganization. On June 23, 2010, the

United States Bankruptcy Court approved the Debtors' Second Amended Joint Plan of Reorganization Pursuant to Chapter 11 of the Bankruptcy Code with a few minor changes. Although the plan provides for the State to make additional investments in the marketing and management for the facility, it is not anticipated that the bankruptcy will have a significant impact on the lottery revenues the State expects to receive from the facility. The legislation authorizing the changes necessary to achieve certain requirements of the restructuring became law with the governor's signature on May 26, 2010. The Rhode Island Lottery continues to control and regulate the video lottery operations at the facility, including cash receipts, cash transfers and cash deposits. The cash management process continues to be carried out with a high degree of physical security and financial integrity.

The Department of Revenue, Division of State Lottery, and the Department of Business Regulation continue to closely monitor the situation. Any proposal to have a new owner of the facility and/or any proposal to transfer ownership of the facility would need regulatory approval. Certain applications for licensure have been submitted by the lenders to the Department of Business Regulation and these applications are currently under review.

(14) Risk Management

The Lottery is exposed to various types of risk related to its operations. These risks can result in losses incurred from property damage or destruction, inability to operate gaming activities and worker compensation claims. The Lottery manages these risks through the purchase of commercial insurance. During fiscal year 2010, the Lottery has maintained its amount of purchased insurance coverage. Claims and settlements incurred for fiscal years 2010, 2009 and 2008 have not exceeded the Lottery's insurance coverage.

The Lottery participates in the health insurance program for all State employees.

Supplementary Information

RHODE ISLAND LOTTERY

Sales, Commissions and Prize Awards Expense

Year Ended June 30, 2010

Schedule 1

| | Sales | Commissions | Prize Awards Expense | Unclaimed Prize Recovery | Cost of Tickets | Cost of Sales | Gross Profit |
|-------------------------------------------|-------------------------|-----------------------|----------------------------|--------------------------------|---------------------|-------------------------|-----------------------|
| Lottery games: | | | | | | | |
| On-line games | | | | | | | |
| Keno | \$ 77,708,084 | \$ 10,088,252 | \$ 51,055,640 | \$ (293,994) | \$ - | \$ 60,849,898 | \$ 16,858,186 |
| PowerBall® | 42,684,765 | 5,541,439 | 21,346,308 | (1,283,088) | - | 25,604,659 | 17,080,106 |
| Daily Numbers | 25,176,010 | 3,268,411 | 13,744,851 | (178,971) | - | 16,834,291 | 8,341,719 |
| Mega Millions® | 4,067,206 | 533,514 | 2,068,147 | - | - | 2,601,661 | 1,465,545 |
| Wild Money | 4,755,803 | 617,410 | 2,591,617 | (72,405) | - | 3,136,622 | 1,619,181 |
| Raffle | 2,254,980 | 325,255 | 1,200,200 | (34,000) | - | 1,491,455 | 763,525 |
| | 156,646,848 | 20,374,281 | 92,006,763 | (1,862,458) | - | 110,518,586 | 46,128,262 |
| Instant tickets | 77,978,026 | 8,296,029 | 52,267,055 | (1,237,059) | 1,226,637 | 60,552,662 | 17,425,364 |
| Video Lottery | 2,541,207,012 | 178,828,883 | 2,073,434,928 | (171,380) | - | 2,252,092,431 | 289,114,581 |
| Totals | <u>\$ 2,775,831,886</u> | <u>\$ 207,499,193</u> | <u>\$ 2,217,708,746</u> | <u>\$ (3,270,897)</u> | <u>\$ 1,226,637</u> | <u>\$ 2,423,163,679</u> | <u>\$ 352,668,207</u> |
| <u>Video Lottery Commissions - Detail</u> | | | | | | | |
| Facilities | | 127,840,660 | | | | | |
| Technology Providers | | 32,108,347 | | | | | |
| Central Communications Provider | | 11,691,815 | | | | | |
| City/Town | | 6,490,439 | | | | | |
| Narragansett Indian Tribe | | 697,622 | | | | | |
| Total | | <u>\$ 178,828,883</u> | | | | | |

Statistical Section

Statistical Section

This part of the Lottery's comprehensive annual financial report presents detailed information as to the context for understanding what the information in the financial statements, note disclosures and required supplementary information says about the financial health of the State of Rhode Island, the Lottery and the lottery industry.

| Contents | <u>Page</u> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| Lottery Statistics – Rhode Island These schedules contain trend information to help the reader understand how the Lottery's financial performance and well-being have changed over time. | 47 |
| Rhode Island Demographics These schedules offer demographic and economic indicators to help give the reader a better understanding of the Lottery's and the State of Rhode Island's environment. | 52 |
| Lottery Statistics – National These schedules contain financial information to help the reader understand the Lottery's performance compared to the other lottery jurisdictions within the United States of America. | 55 |

Lottery Statistics – Rhode Island

RHODE ISLAND LOTTERY

Principal Revenue Sources

Fiscal Years 2001 through 2010

| | Fiscal Year | | | | | | | | | |
|----------------------------------------|-----------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Sales | | | | | | | | | | |
| <i>Instant tickets</i> | | | | | | | | | | |
| Instant tickets | \$ 69,394,994 | \$ 78,034,555 | \$ 75,789,417 | \$ 76,521,924 | \$ 75,598,569 | \$ 84,018,698 | \$ 79,980,026 | \$ 81,557,881 | \$ 82,348,042 | \$ 77,978,026 |
| Percentage of total sales and revenues | 7.1% | 6.7% | 5.9% | 5.2% | 4.6% | 4.8% | 4.4% | 3.4% | 3.2% | 2.8% |
| <i>Video</i> | | | | | | | | | | |
| VLTs | 771,019,263 | 935,208,511 | 1,051,411,493 | 1,231,226,093 | 1,394,753,542 | 1,470,193,375 | 1,561,369,656 | 2,155,163,234 | 2,320,451,966 | 2,541,207,012 |
| Percentage of total sales and revenues | 78.7% | 79.7% | 81.4% | 83.1% | 85.1% | 84.8% | 86.3% | 89.8% | 90.6% | 91.5% |
| <i>On-line</i> | | | | | | | | | | |
| Daily Numbers | 28,459,883 | 28,994,464 | 29,649,149 | 29,681,795 | 28,584,281 | 27,838,055 | 27,835,994 | 27,446,355 | 25,814,615 | 25,176,010 |
| PowerBall® | 36,437,944 | 46,295,253 | 44,289,173 | 50,869,394 | 41,969,907 | 57,196,851 | 47,082,311 | 48,856,098 | 46,583,080 | 42,684,765 |
| Mega Millions® | - | - | - | - | - | - | - | - | - | 4,067,206 |
| Keno | 69,190,444 | 78,837,210 | 85,589,259 | 88,327,994 | 90,550,499 | 85,708,538 | 83,189,252 | 77,646,539 | 76,036,908 | 77,708,084 |
| Wild Money | - | 2,207,213 | 3,677,479 | 3,762,342 | 3,742,142 | 5,415,054 | 5,708,730 | 5,140,754 | 5,185,904 | 4,755,803 |
| Money Roll | 1,971,470 | 1,282,450 | - | - | - | - | - | - | - | - |
| Easy Win | 1,545,704 | - | - | - | - | - | - | - | - | - |
| Hot Trax® | - | - | - | 235,570 | 1,439,442 | 944,912 | 48,097 | - | - | - |
| Rhody Poker™ | - | - | - | - | - | - | 1,003,564 | 590,426 | 109,943 | - |
| Raffle | - | - | - | - | - | - | - | - | 2,399,740 | 2,254,980 |
| Total on-line | 137,605,445 | 157,616,590 | 163,205,060 | 172,877,095 | 166,286,271 | 177,103,410 | 164,867,948 | 159,680,172 | 156,130,190 | 156,646,848 |
| Percentage of total sales and revenues | 14.0% | 13.4% | 12.6% | 11.7% | 10.1% | 10.2% | 9.1% | 6.7% | 6.1% | 5.6% |
| Total sales | 978,019,702 | 1,170,859,656 | 1,290,405,970 | 1,480,625,112 | 1,636,638,382 | 1,731,315,483 | 1,806,217,630 | 2,396,401,287 | 2,558,930,198 | 2,775,831,886 |
| <i>Non-operating revenues</i> | | | | | | | | | | |
| Investment earnings | 969,516 | 456,858 | 285,934 | 251,175 | 605,983 | 1,216,873 | 1,412,256 | 1,404,108 | 445,149 | 98,194 |
| Net pull tab sales | 211,876 | 238,905 | 194,302 | 220,180 | 201,848 | 161,363 | 155,177 | 130,736 | 116,311 | 98,594 |
| Contract revenue | - | - | - | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 |
| Miscellaneous | 472,068 | 1,277,365 | 466,758 | 217,966 | 402,146 | 339,382 | 443,289 | 354,257 | 402,289 | 206,708 |
| Total non-operating revenues | 1,653,460 | 1,973,128 | 946,994 | 1,314,321 | 1,834,977 | 2,342,618 | 2,635,722 | 2,514,101 | 1,588,749 | 1,028,496 |
| Percentage of total sales and revenues | 0.2% | 0.2% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% |
| Total sales and revenues | \$ 979,673,162 | \$ 1,172,832,784 | \$ 1,291,352,964 | \$ 1,481,939,433 | \$ 1,638,473,359 | \$ 1,733,658,101 | \$ 1,808,853,352 | \$ 2,398,915,388 | \$ 2,560,518,947 | \$ 2,776,860,382 |

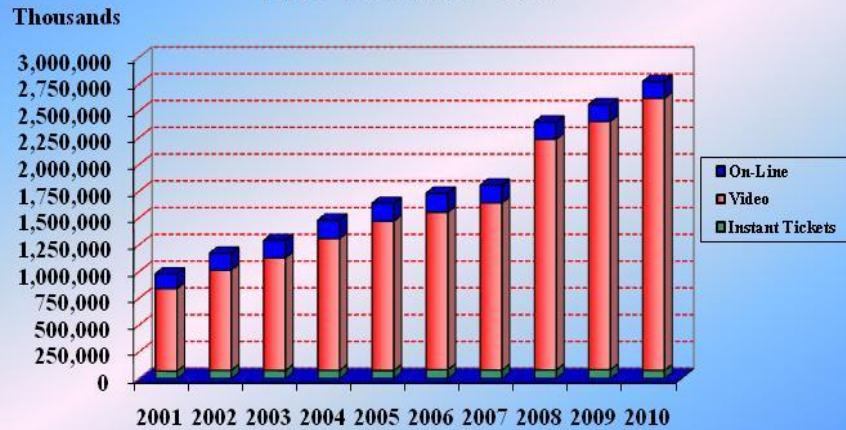
Source: Rhode Island Lottery

RHODE ISLAND LOTTERY

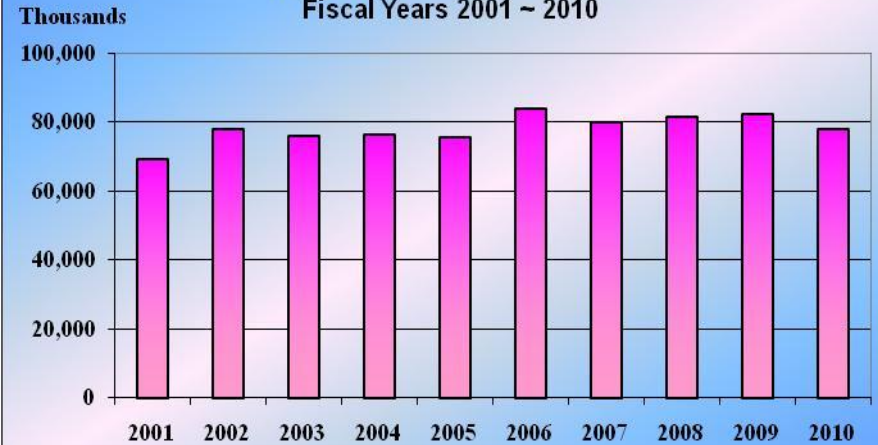
Principal Revenue Sources

Fiscal Years 2001 through 2010

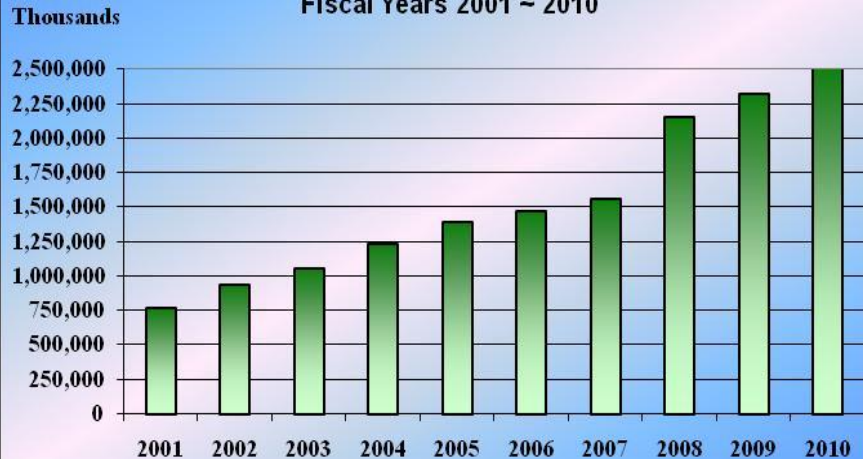
PRINCIPAL REVENUE SOURCES
Fiscal Years 2001 ~ 2010



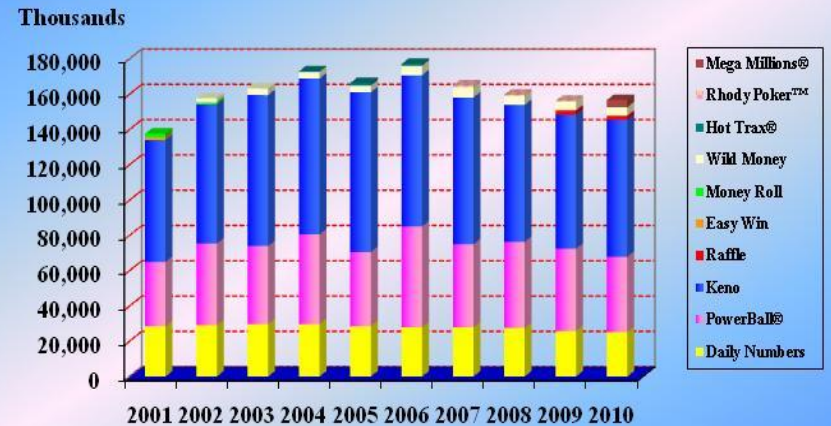
INSTANT TICKET REVENUES
Fiscal Years 2001 ~ 2010



VIDEO LOTTERY REVENUES
Fiscal Years 2001 ~ 2010



ON-LINE REVENUES
Fiscal Years 2001 ~ 2010



Source: Rhode Island Lottery

RHODE ISLAND LOTTERY

Change in Net Assets

Fiscal Years 2001 through 2010

| | Fiscal Year | | | | | | | | | |
|------------------------------------------|--------------------|----------------------|------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Operating revenues | | | | | | | | | | |
| Instant tickets | \$ 69,394,994 | \$ 78,034,555 | \$ 75,789,417 | \$ 76,521,924 | \$ 75,598,569 | \$ 84,018,698 | \$ 79,980,026 | \$ 81,557,881 | \$ 82,348,042 | \$ 77,978,026 |
| Video | 771,019,263 | 935,208,511 | 1,051,411,493 | 1,231,226,093 | 1,394,753,542 | 1,470,193,375 | 1,561,369,656 | 2,155,163,234 | 2,320,451,966 | 2,541,207,012 |
| On-line | 137,605,445 | 157,616,590 | 163,205,060 | 172,877,095 | 166,286,271 | 177,103,410 | 164,867,948 | 159,680,172 | 156,130,190 | 156,646,848 |
| Total operating revenues | 978,019,702 | 1,170,859,656 | 1,290,405,970 | 1,480,625,112 | 1,636,638,382 | 1,731,315,483 | 1,806,217,630 | 2,396,401,287 | 2,558,930,198 | 2,775,831,886 |
| Non-operating revenues | | | | | | | | | | |
| Interest income | 969,516 | 456,858 | 285,934 | 251,175 | 605,983 | 1,216,873 | 1,412,256 | 1,404,108 | 445,149 | 98,194 |
| Contract revenue | - | - | - | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 | 625,000 |
| Other | 683,944 | 1,516,270 | 661,060 | 438,146 | 603,994 | 500,745 | 598,466 | 484,993 | 518,600 | 305,302 |
| Total non-operating revenues | 1,653,460 | 1,973,128 | 946,994 | 1,314,321 | 1,834,977 | 2,342,618 | 2,635,722 | 2,514,101 | 1,588,749 | 1,028,496 |
| Total Revenues | 979,673,162 | 1,172,832,784 | 1,291,352,964 | 1,481,939,433 | 1,638,473,359 | 1,733,658,101 | 1,808,853,352 | 2,398,915,388 | 2,560,518,947 | 2,776,860,382 |
| Operating Expenses | | | | | | | | | | |
| Prizes | \$ 666,947,849 | \$ 796,582,302 | \$ 880,866,451 | \$ 1,023,688,902 | \$ 1,142,353,743 | \$ 1,211,627,476 | \$ 1,292,188,767 | \$ 1,824,998,914 | \$ 2,004,412,406 | \$ 2,217,708,746 |
| Retailer/vendor commissions | 21,584,246 | 25,760,434 | 25,572,841 | 30,544,726 | 29,684,102 | 31,987,214 | 29,833,892 | 29,388,939 | 29,044,890 | 28,670,310 |
| Video commissions | 107,436,913 | 132,116,020 | 145,408,704 | 141,385,014 | 153,449,964 | 160,092,955 | 159,561,783 | 181,939,172 | 175,984,230 | 178,828,883 |
| Cost of tickets | 1,112,469 | 1,300,380 | 1,149,999 | 997,689 | 1,034,313 | 1,475,528 | 1,454,429 | 1,437,347 | 1,193,898 | 1,226,637 |
| Unclaimed prize recovery | (3,973,358) | (3,043,175) | (4,428,408) | (3,006,492) | (3,355,320) | (3,303,355) | (3,979,177) | (3,315,397) | (3,198,266) | (3,270,897) |
| Advertising and promotion | 1,220,577 | 1,411,592 | 1,466,628 | 1,606,350 | 1,675,078 | 2,018,181 | 2,361,834 | 2,139,525 | 2,203,027 | 2,441,014 |
| Personal services | 3,146,406 | 3,331,963 | 3,559,981 | 3,740,101 | 3,963,421 | 4,232,168 | 4,450,807 | 4,753,505 | 4,764,132 | 4,727,577 |
| Contract services | 309,762 | 105,068 | 58,200 | 86,182 | 208,100 | 95,493 | 136,973 | 159,549 | 58,480 | 57,509 |
| Equipment leasing | 259,212 | 260,783 | 222,680 | 51,295 | - | - | - | - | - | - |
| Depreciation | 217,457 | 224,648 | 314,618 | 330,088 | 312,825 | 292,694 | 261,956 | 245,940 | 240,281 | 246,683 |
| Other | 739,627 | 713,088 | 656,268 | 748,934 | 972,485 | 615,256 | 967,257 | 974,820 | 898,064 | 926,177 |
| Total operating expenses | 799,001,160 | 958,763,103 | 1,054,847,962 | 1,200,172,789 | 1,330,298,711 | 1,409,133,610 | 1,487,238,521 | 2,042,722,314 | 2,215,601,142 | 2,431,562,639 |
| Non-operating expenses | | | | | | | | | | |
| Transfers to State's General Fund | 180,743,897 | 214,141,576 | 249,040,055 | 281,141,644 | 307,549,648 | 323,899,491 | 320,989,831 | 354,321,087 | 337,515,478 | 344,672,743 |
| Transfers to Permanent School Fund | - | - | - | - | - | - | - | 1,152,762 | 6,777,327 | - |
| Transfers to RI Council on the Arts | - | - | - | - | - | - | - | 94,225 | - | - |
| Total non-operating expenses | 180,743,897 | 214,141,576 | 249,040,055 | 281,141,644 | 307,549,648 | 323,899,491 | 320,989,831 | 355,568,074 | 344,292,805 | 344,672,743 |
| Total Expenses | 979,745,057 | 1,172,904,679 | 1,303,888,017 | 1,481,314,433 | 1,637,848,359 | 1,733,033,101 | 1,808,228,352 | 2,398,290,388 | 2,559,893,947 | 2,776,235,382 |
| Increase (decrease) in Net Assets | \$ (71,895) | \$ (71,895) | \$ (12,535,053) | \$ 625,000 | \$ 625,000 | \$ 625,000 | \$ 625,000 | \$ 625,000 | \$ 625,000 | \$ 625,000 |

Refer to Note 8 to Financial Statements for an explanation on the decrease in net assets for fiscal year 2003.

Source: Rhode Island Lottery

RHODE ISLAND LOTTERY

Net Assets

June 30, 2001 through 2010

| | Fiscal Year | | | | | | | | | |
|--------------------------------------|-------------------|------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|-----------------------|-----------------------|
| | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> |
| Net Assets at Year-End | | | | | | | | | | |
| Invested in capital assets | \$ 513,244 | \$ 1,281,124 | \$ 1,838,506 | \$ 1,707,113 | \$ 1,549,770 | \$ 1,314,290 | \$ 1,138,619 | \$ 908,218 | \$ 808,117 | \$ 690,870 |
| Unrestricted | (406,296) | (1,246,071) | (14,338,506) | (13,582,113) | (12,799,770) | (11,939,290) | (11,138,619) | (10,283,218) | (9,558,117) | (8,815,870) |
| Total Net Assets (Deficiency) | <u>\$ 106,948</u> | <u>\$ 35,053</u> | <u>\$ (12,500,000)</u> | <u>\$ (11,875,000)</u> | <u>\$ (11,250,000)</u> | <u>\$ (10,625,000)</u> | <u>\$ (10,000,000)</u> | <u>\$ (9,375,000)</u> | <u>\$ (8,750,000)</u> | <u>\$ (8,125,000)</u> |

Note: Fiscal Year 2003 has been restated to conform with current year presentation.

RHODE ISLAND LOTTERY

Changes in Cash and Cash Equivalents

Fiscal Years 2001 through 2010

| | Fiscal Year | | | | | | | | | |
|--------------------------------------------------------------------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|----------------------|
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Cash Flows from Operating Activities | | | | | | | | | | |
| Cash received from lottery sales | \$ 976,709,169 | \$ 1,169,266,319 | \$ 1,291,972,781 | \$ 1,480,468,819 | \$ 1,634,938,802 | \$ 1,731,568,880 | \$ 1,805,273,680 | \$ 2,400,596,418 | \$ 2,558,769,834 | \$ 2,777,607,264 |
| Cash received from MUSL for grand prize winners | 6,245,000 | 6,387,968 | 4,335,000 | 6,272,538 | 6,279,032 | 6,251,891 | 6,245,000 | 8,069,149 | 10,095,229 | 3,549,000 |
| Cash received from sale of other tickets | 211,876 | 238,905 | 194,303 | 220,179 | 294,516 | 238,707 | 228,582 | 191,079 | 171,072 | 143,942 |
| Cash received from rental income and other receipts | 682,946 | 1,363,913 | 709,312 | 228,469 | 410,740 | 258,364 | 219,906 | 414,776 | 390,203 | 452,624 |
| Cash paid for prizes other than MUSL grand prize winners | (665,587,967) | (793,596,769) | (876,389,227) | (1,020,498,593) | (1,138,601,963) | (1,207,880,771) | (1,289,266,946) | (1,821,960,427) | (2,000,809,236) | (2,215,280,398) |
| Cash paid to MUSL grand prize winners | (6,245,000) | (6,387,968) | (4,335,000) | (6,272,538) | (6,279,032) | (6,251,891) | (6,245,000) | (8,069,149) | (10,095,229) | (3,549,000) |
| Cash paid for commissions - Retailers | (14,472,546) | (16,585,518) | (18,483,744) | (18,124,635) | (17,624,409) | (18,959,373) | (8,469,884) | (8,672,377) | (8,763,660) | (8,334,037) |
| Cash paid for commissions - video lottery | (108,676,974) | (130,758,688) | (141,353,902) | (143,889,867) | (153,345,011) | (159,580,145) | (157,009,564) | (184,316,798) | (176,354,565) | (177,252,004) |
| Cash paid for commissions - on-line games contractor | (7,035,140) | (7,989,218) | (7,473,926) | (12,858,316) | (12,017,289) | (12,028,077) | (21,551,637) | (20,696,559) | (21,232,654) | (20,363,068) |
| Cash paid to suppliers for goods and services | (3,568,487) | (3,368,424) | (3,977,096) | (3,846,370) | (3,544,227) | (3,964,374) | (5,057,261) | (4,630,285) | (4,551,759) | (4,965,158) |
| Cash paid to employees for services | (3,103,567) | (3,401,260) | (3,527,831) | (3,582,394) | (3,901,173) | (4,412,858) | (4,431,229) | (4,790,432) | (4,634,479) | (4,567,917) |
| Net cash provided by operating activities | 175,159,310 | 215,169,260 | 241,670,670 | 278,117,292 | 306,609,986 | 325,240,353 | 319,935,647 | 356,135,395 | 342,984,756 | 347,441,248 |
| Cash Flows from Noncapital Financing Activities | | | | | | | | | | |
| Transfers to State's General Fund | (192,183,635) | (213,443,897) | (250,241,576) | (280,940,052) | (307,141,649) | (324,349,647) | (319,099,489) | (356,789,829) | (336,474,883) | (344,588,425) |
| Transfers (to) from State's Permanent School Fund | - | - | - | - | - | - | - | - | (7,939,748) | 9,659 |
| Transfers to RI Council on the Arts | - | - | - | - | - | - | - | (94,225) | - | - |
| Negative cash balance implicitly financed | 432,782 | (220,808) | (211,974) | - | 23,964 | (23,964) | - | - | - | - |
| Proceeds from sale of exclusive contract rights | - | - | 12,500,000 | - | - | - | - | - | - | - |
| Net cash used for noncapital financing activities | (191,750,853) | (213,664,705) | (237,953,550) | (280,940,052) | (307,117,685) | (324,373,611) | (319,099,489) | (356,884,054) | (344,414,631) | (344,578,766) |
| Cash Flows from Capital and Related Financing Activities | | | | | | | | | | |
| Purchase of capital assets | (193,649) | (1,062,872) | (877,031) | (183,260) | (155,534) | (57,214) | (86,285) | (15,539) | (146,153) | (131,578) |
| Proceeds from sale of capital assets | - | - | - | - | - | - | - | 16,500 | - | - |
| Net cash provided by (used for) capital and related financing activities | (193,649) | (1,062,872) | (877,031) | (183,260) | (155,534) | (57,214) | (86,285) | 961 | (146,153) | (131,578) |
| Cash Flows from investing Activities | | | | | | | | | | |
| Proceeds from maturity of investments for jackpot awards | 1,209,579 | 902,165 | 691,045 | 294,800 | - | - | - | - | - | - |
| Interest income | 969,516 | 456,858 | 285,934 | 251,175 | 605,983 | 1,216,872 | 1,412,256 | 1,404,109 | 445,149 | 98,194 |
| Net cash provided by investing activities | 2,179,095 | 1,359,023 | 976,979 | 545,975 | 605,983 | 1,216,872 | 1,412,256 | 1,404,109 | 445,149 | 98,194 |
| Net increase (decrease) in cash | (14,606,097) | 1,800,706 | 3,817,068 | (2,460,045) | (57,250) | 2,026,400 | 2,162,129 | 656,411 | (1,130,879) | 2,829,098 |
| Cash and cash equivalents, beginning of year | 19,405,047 | 4,798,950 | 6,599,656 | 10,416,724 | 7,956,679 | 7,899,429 | 9,925,829 | 12,087,958 | 12,744,369 | 11,613,490 |
| Cash and cash equivalents, end of year | \$ 4,798,950 | \$ 6,599,656 | \$ 10,416,724 | \$ 7,956,679 | \$ 7,899,429 | \$ 9,925,829 | \$ 12,087,958 | \$ 12,744,369 | \$ 11,613,490 | \$ 14,442,588 |

Source: Rhode Island Lottery

Rhode Island Demographics

RHODE ISLAND LOTTERY

Rhode Island Demographics

Rhode Island Population by County - As of July 1

| Population | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Bristol County | 50,723 | 51,001 | 51,076 | 50,914 | 50,881 | 50,574 | 50,138 | 49,979 | 49,878 | 49,542 |
| Kent County | 167,484 | 168,686 | 169,826 | 171,083 | 171,153 | 170,551 | 169,416 | 168,658 | 168,635 | 168,752 |
| Newport County | 85,657 | 85,442 | 85,509 | 85,255 | 84,513 | 82,794 | 83,367 | 81,305 | 80,699 | 80,300 |
| Providence County | 622,881 | 627,678 | 632,849 | 636,454 | 636,721 | 633,405 | 630,186 | 628,280 | 627,437 | 627,690 |
| Washington County | 123,991 | 125,244 | 126,774 | 127,798 | 128,146 | 127,665 | 127,089 | 126,787 | 126,853 | 126,925 |
| Total Rhode Island Population | 1,050,736 | 1,058,051 | 1,066,034 | 1,071,504 | 1,071,414 | 1,064,989 | 1,060,196 | 1,055,009 | 1,053,502 | 1,053,209 |
| Percent Increase/(Decrease) | | <u>0.70%</u> | <u>0.75%</u> | <u>0.51%</u> | <u>-0.01%</u> | <u>-0.60%</u> | <u>-0.45%</u> | <u>-0.49%</u> | <u>-0.14%</u> | <u>-0.03%</u> |

Total Personal Income, Per Capita Personal Income and Unemployment Rate Data - Calendar Years 1999 - 2008

| | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|---------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total Personal Income (in thousands) | 28,861,317 | 30,980,284 | 32,975,637 | 34,278,487 | 35,855,131 | 37,584,561 | 38,567,371 | 40,657,292 | 42,355,758 | 43,468,678 |
| Per Capita Personal Income | 27,741 | 29,485 | 31,166 | 32,158 | 33,469 | 35,090 | 36,233 | 38,392 | 40,219 | 41,368 |
| Unemployment Rate | 4.2% | 4.2% | 4.5% | 5.1% | 5.4% | 5.2% | 5.1% | 5.1% | 5.2% | 7.6% |

Top 10 Rhode Island Employers

| 2009 | | | | 2000 | | | |
|-------------|----------------------------------------------------|----------|-----------------------|-------------|---------------------------------------------------|----------|-----------------------|
| Rank | Employer | Employed | % of Total Employment | Rank | Employer | Employed | % of Total Employment |
| 1 | Lifespan | 11,866 | 2.36% | 1 | Lifespan | 10,302 | 1.99% |
| 2 | Care New England | 6,894 | 1.37% | 2 | Care New England | 4,791 | 0.92% |
| 3 | Roman Catholic Diocese of Providence | 6,200 | 1.23% | 3 | Stop & Shop Supermarket Co., Inc. | 3,880 | 0.75% |
| 4 | CVS Corporation | 5,800 | 1.15% | 4 | CVS Corporation | 3,623 | 0.70% |
| 5 | Citizen's Financial Group (Royal Bank of Scotland) | 5,375 | 1.07% | 5 | Brown University | 3,355 | 0.65% |
| 6 | Brown University | 3,787 | 0.75% | 6 | Fleet Financial Corp | 2,872 | 0.55% |
| 7 | Bank of America | 3,000 | 0.60% | 7 | Citizens Financial Group (Royal Bank of Scotland) | 2,868 | 0.55% |
| 8 | Fidelity Investments | 2,300 | 0.46% | 8 | Metropolitan Life Insurance Co. | 2,200 | 0.42% |
| 9 | Warren Equities, Inc. | 2,260 | 0.45% | 9 | BankBoston Corp. | 2,160 | 0.42% |
| 10 | Metlife | 2,214 | 0.44% | 10 | Saint Joseph Health Services | 1,969 | 0.38% |

Source: *Rhode Island Economic Development Corporation*

Some employers are not listed because they did not wish to participate.

Source: U.S. Census Bureau and the Rhode Island Economic Development Corporation and Department of Labor and Training

RHODE ISLAND LOTTERY

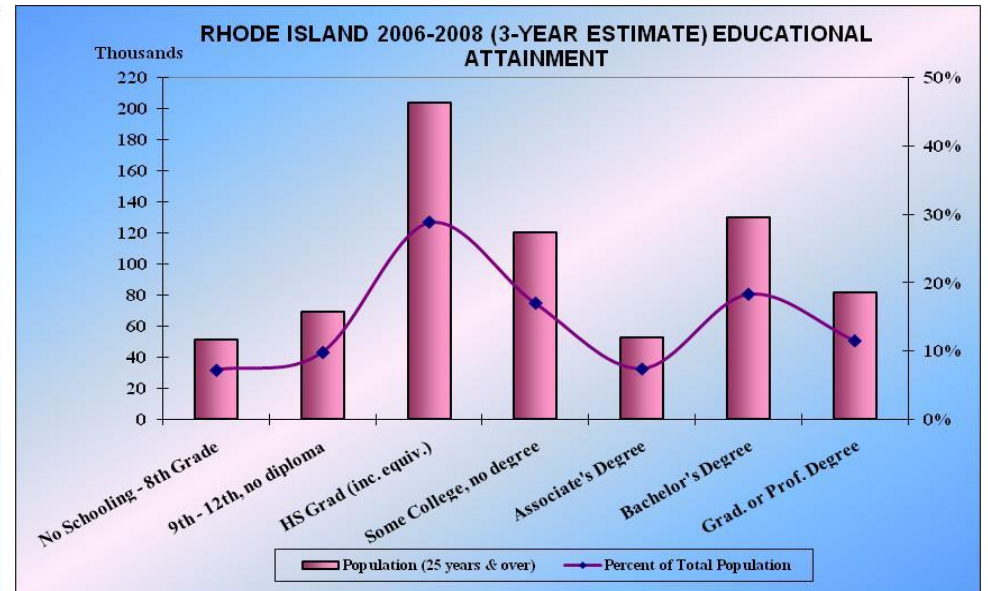
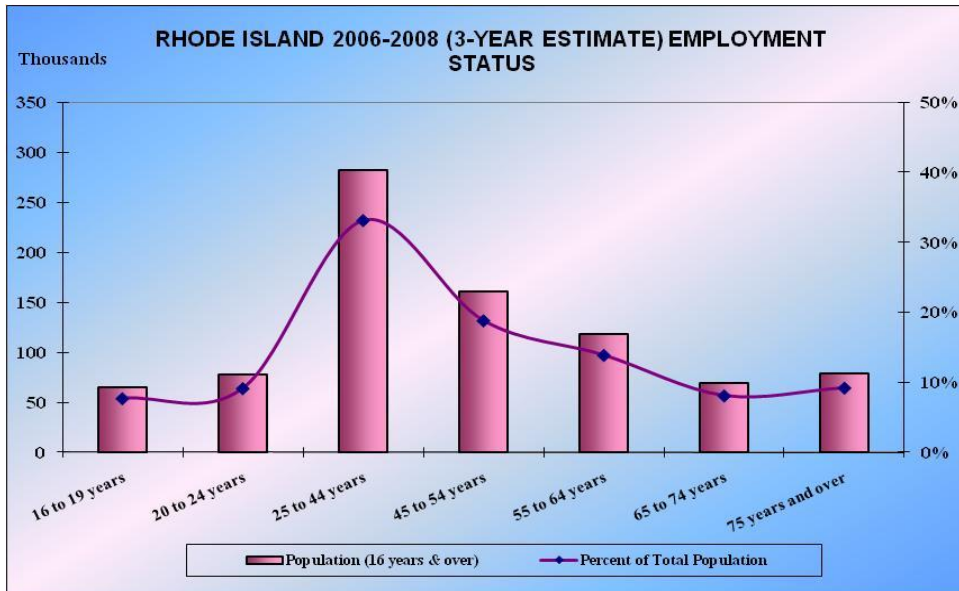
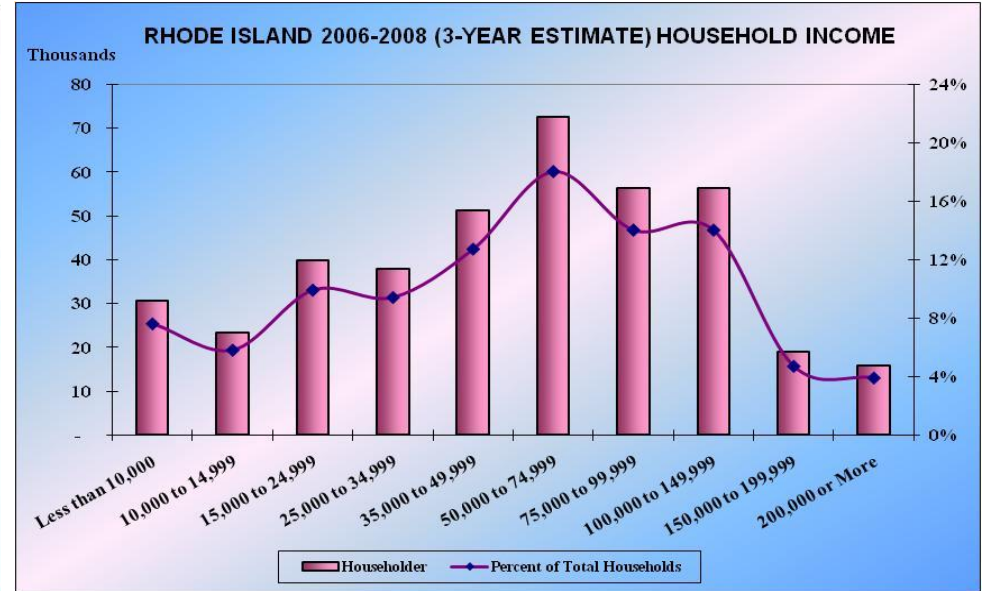
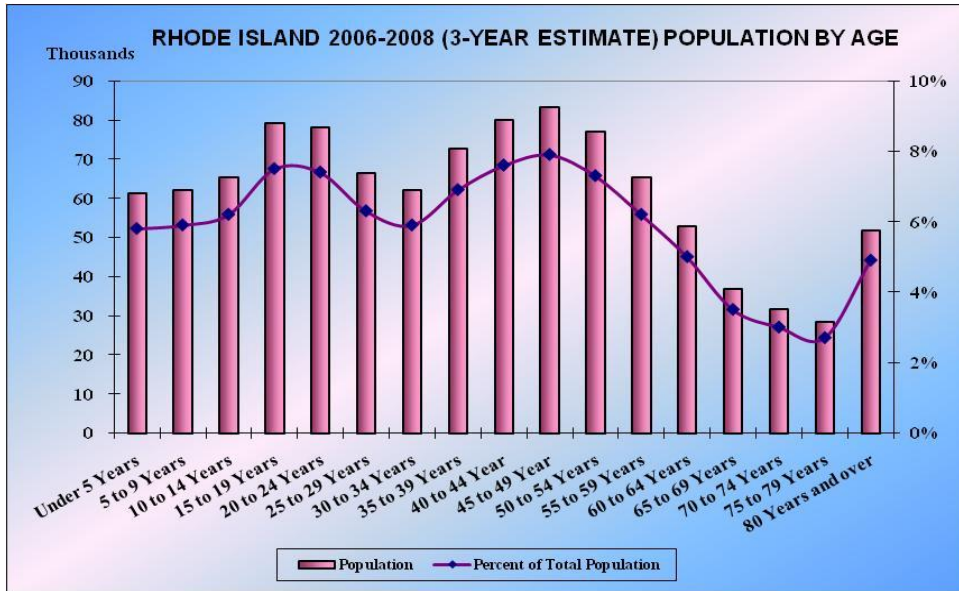
Rhode Island Lottery Employees by Function

| Categories | Total Employees | | | | | | | | | |
|-----------------------------------|-----------------|------|------|------|------|------|------|------|------|------|
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| Officials/Managers/Administrators | 6 | 6 | 6 | 6 | 6 | 5 | 6 | 6 | 6 | 5 |
| Professionals | 7 | 11 | 11 | 11 | 15 | 14 | 13 | 13 | 12 | 11 |
| Technicians | 2 | 2 | 3 | 3 | 3 | 4 | 5 | 5 | 5 | 4 |
| Protective Services | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 |
| Para Professionals | 22 | 19 | 19 | 20 | 16 | 16 | 17 | 17 | 16 | 17 |
| Administrative Support | 12 | 11 | 11 | 11 | 12 | 12 | 12 | 11 | 7 | 8 |
| Maintenance | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 |
| Total | 54 | 54 | 55 | 55 | 57 | 56 | 57 | 56 | 50 | 49 |

Source: Rhode Island Lottery

RHODE ISLAND LOTTERY

Rhode Island Demographics



Source: U.S. Census Bureau

Lottery Statistics – National

**U.S. LOTTERIES RANKED
BY FISCAL YEAR 2009 SALES**

| RANK | LOTTERY | FY '08 SALES (\$M) | FY '09 SALES (\$M) |
|--------------|-------------------------|--------------------------|--------------------------|
| 1 | New York (1) | 7,548.40 | 7,660.15 |
| 2 | Massachusetts | 4,709.00 | 4,442.00 |
| 3 | Florida | 4,170.00 | 3,936.80 |
| 4 | Texas | 3,671.15 | 3,720.11 |
| 5 | Georgia | 3,520.00 | 3,663.00 |
| 6 | Pennsylvania | 3,089.19 | 3,088.03 |
| 7 | California | 3,049.60 | 2,970.97 |
| 8 | New Jersey | 2,538.50 | 2,503.27 |
| 9 | Ohio | 2,325.10 | 2,417.00 |
| 10 | Michigan | 2,330.20 | 2,377.40 |
| 11 | Illinois | 2,078.20 | 2,095.51 |
| 12 | Maryland | 1,673.04 | 1,706.96 |
| 13 | West Virginia (1) | 1,523.00 | 1,493.00 |
| 14 | Virginia | 1,386.41 | 1,365.00 |
| 15 | North Carolina | 1,078.08 | 1,293.11 |
| 16 | Oregon (1) | 1,245.50 | 1,100.52 |
| 17 | Tennessee | 1,065.00 | 1,087.00 |
| 18 | South Carolina | 992.50 | 1,005.11 |
| 19 | Connecticut | 998.10 | 991.30 |
| 20 | Missouri | 995.50 | 968.45 |
| 21 | Kentucky | 778.20 | 810.50 |
| 22 | Indiana | 822.80 | 732.70 |
| 23 | Delaware (1) | 736.40 | 702.20 |
| 24 | RHODE ISLAND (1) | 719.01 | 699.37 |
| 25 | Colorado | 505.80 | 493.40 |
| 26 | Washington | 521.10 | 487.72 |
| 27 | Arizona | 472.90 | 484.50 |
| 28 | Minnesota | 461.52 | 481.25 |
| 29 | Wisconsin (2) | 494.70 | 473.40 |
| 30 | Puerto Rico | 364.00 | 421.18 |
| 31 | Louisiana | 373.70 | 378.52 |
| 32 | South Dakota (1) | 267.09 | 261.17 |
| 33 | District of Columbia | 252.33 | 244.98 |
| 34 | Iowa | 249.00 | 243.34 |
| 35 | Kansas | 236.70 | 241.80 |
| 36 | New Hampshire | 261.13 | 239.93 |
| 37 | Maine | 228.52 | 210.37 |
| 38 | Oklahoma | 203.82 | 193.33 |
| 39 | New Mexico | 147.10 | 142.60 |
| 40 | Idaho | 136.80 | 140.00 |
| 41 | Nebraska | 121.91 | 123.25 |
| 42 | Vermont | 102.00 | 95.98 |
| 43 | Montana | 43.80 | 43.85 |
| 44 | North Dakota | 22.12 | 21.72 |
| TOTAL | | 58,508.92 | 58,251.75 |

**U.S. LOTTERIES RANKED
BY SALES % CHANGE**

| RANK | LOTTERY | % CHANGE |
|------|-------------------------|---------------|
| 1 | North Carolina | 19.9% |
| 2 | Puerto Rico | 15.7% |
| 3 | Minnesota | 4.3% |
| 4 | Kentucky | 4.2% |
| 5 | Georgia | 4.1% |
| 6 | Ohio | 4.0% |
| 7 | Arizona | 2.5% |
| 8 | Idaho | 2.3% |
| 9 | Kansas | 2.2% |
| 10 | Tennessee | 2.1% |
| 11 | Maryland | 2.0% |
| 12 | Michigan | 2.0% |
| 13 | New York (1) | 1.5% |
| 14 | Texas | 1.3% |
| 15 | Louisiana | 1.3% |
| 16 | South Carolina | 1.3% |
| 17 | Nebraska | 1.1% |
| 18 | Illinois | 0.8% |
| 19 | Montana | 0.1% |
| 20 | Pennsylvania | 0.0% |
| 21 | Connecticut | -0.7% |
| 22 | New Jersey | -1.4% |
| 23 | Virginia | -1.5% |
| 24 | North Dakota | -1.8% |
| 25 | West Virginia (1) | -2.0% |
| 26 | South Dakota (1) | -2.2% |
| 27 | Iowa | -2.3% |
| 28 | Colorado | -2.5% |
| 29 | California | -2.6% |
| 30 | Missouri | -2.7% |
| 31 | RHODE ISLAND (1) | -2.7% |
| 32 | District of Columbia | -2.9% |
| 33 | New Mexico | -3.1% |
| 34 | Wisconsin (2) | -4.3% |
| 35 | Delaware (1) | -4.6% |
| 36 | Oklahoma | -5.1% |
| 37 | Florida | -5.6% |
| 38 | Massachusetts | -5.7% |
| 39 | Vermont | -5.9% |
| 40 | Washington | -6.4% |
| 41 | Maine | -7.9% |
| 42 | New Hampshire | -8.1% |
| 43 | Indiana | -11.0% |
| 44 | Oregon (1) | -11.6% |
| | | -0.44% |

Results are unofficial and unaudited

(1) Includes net VLT sales (cash in less cash out)

(2) Net Proceeds

Source: North American Association of State & Provincial Lotteries

**U.S. LOTTERIES RANKED
BY FISCAL YEAR 2009 PROFIT**

| RANK | LOTTERY | FY '08 PROFIT (\$M) | FY '09 PROFIT (\$M) |
|--------------|-------------------------|---------------------------|---------------------------|
| 1 | New York (1) | 2,556.10 | 2,543.95 |
| 2 | Florida | 1,280.00 | 1,287.90 |
| 3 | California | 1,069.40 | 1,048.69 |
| 4 | Texas | 1,038.00 | 1,043.49 |
| 5 | Pennsylvania | 928.05 | 910.48 |
| 6 | New Jersey | 882.10 | 887.21 |
| 7 | Georgia | 867.70 | 872.10 |
| 8 | Massachusetts | 913.00 | 859.40 |
| 9 | Michigan | 740.70 | 724.50 |
| 10 | Ohio | 672.20 | 702.30 |
| 11 | Illinois | 657.00 | 625.00 |
| 12 | West Virginia (1) | 579.00 | 616.60 |
| 13 | Oregon (1) | 678.70 | 568.20 |
| 14 | Maryland | 529.40 | 493.21 |
| 15 | Virginia | 455.26 | 439.00 |
| 16 | North Carolina | 350.01 | 413.93 |
| 17 | RHODE ISLAND (1) | 355.57 | 344.29 |
| 18 | Connecticut | 285.10 | 283.00 |
| 19 | Tennessee | 286.10 | 280.20 |
| 20 | South Carolina | 263.90 | 260.44 |
| 21 | Missouri | 266.60 | 256.29 |
| 22 | Delaware (1) | 252.50 | 248.00 |
| 23 | Kentucky | 192.10 | 204.40 |
| 24 | Indiana | 217.10 | 178.90 |
| 25 | Puerto Rico | 126.50 | 146.91 |
| 26 | Louisiana | 131.80 | 135.43 |
| 27 | Arizona | 144.60 | 129.10 |
| 28 | Wisconsin (2) | 140.00 | 129.10 |
| 29 | South Dakota (1) | 122.56 | 119.88 |
| 30 | Colorado | 122.30 | 119.60 |
| 31 | Minnesota | 116.27 | 118.25 |
| 32 | Washington | 130.30 | 112.19 |
| 33 | Oklahoma | 71.61 | 69.23 |
| 34 | District of Columbia | 70.43 | 68.78 |
| 35 | Kansas | 71.00 | 68.19 |
| 36 | New Hampshire | 75.65 | 68.15 |
| 37 | Iowa | 57.00 | 60.55 |
| 38 | North Dakota | 6.07 | 57.30 |
| 39 | Maine | 49.49 | 49.83 |
| 40 | New Mexico | 40.80 | 40.80 |
| 41 | Idaho | 36.20 | 35.00 |
| 42 | Nebraska | 31.03 | 29.29 |
| 43 | Vermont | 22.60 | 20.95 |
| 44 | Montana | 11.00 | 10.13 |
| TOTAL | | 17,892.80 | 17,680.14 |

Results are unofficial and unaudited

(1) Includes net VLT sales (cash in less cash out)

(2) Net Proceeds

**U.S. LOTTERIES RANKED
BY PROFIT % CHANGE**

| RANK | LOTTERY | % CHANGE |
|------|-------------------------|---------------|
| 1 | North Dakota | 844.0% |
| 2 | North Carolina | 18.3% |
| 3 | Puerto Rico | 16.1% |
| 4 | West Virginia (1) | 6.5% |
| 5 | Kentucky | 6.4% |
| 6 | Iowa | 6.2% |
| 7 | Ohio | 4.5% |
| 8 | Louisiana | 2.8% |
| 9 | Minnesota | 1.7% |
| 10 | Maine | 0.7% |
| 11 | Florida | 0.6% |
| 12 | New Jersey | 0.6% |
| 13 | Texas | 0.5% |
| 14 | Georgia | 0.5% |
| 15 | New Mexico | 0.0% |
| 16 | New York (1) | -0.5% |
| 17 | Connecticut | -0.7% |
| 18 | South Carolina | -1.3% |
| 19 | Delaware (1) | -1.8% |
| 20 | Pennsylvania | -1.9% |
| 21 | California | -1.9% |
| 22 | Tennessee | -2.1% |
| 23 | South Dakota (1) | -2.2% |
| 24 | Michigan | -2.2% |
| 25 | Colorado | -2.2% |
| 26 | District of Columbia | -2.3% |
| 27 | RHODE ISLAND (1) | -3.2% |
| 28 | Idaho | -3.3% |
| 29 | Oklahoma | -3.3% |
| 30 | Virginia | -3.6% |
| 31 | Missouri | -3.9% |
| 32 | Kansas | -4.0% |
| 33 | Illinois | -4.9% |
| 34 | Nebraska | -5.6% |
| 35 | Massachusetts | -5.9% |
| 36 | Maryland | -6.8% |
| 37 | Vermont | -7.3% |
| 38 | Wisconsin (2) | -7.8% |
| 39 | Montana | -7.9% |
| 40 | New Hampshire | -9.9% |
| 41 | Arizona | -10.7% |
| 42 | Washington | -13.9% |
| 43 | Oregon (1) | -16.3% |
| 44 | Indiana | -17.6% |
| | | -1.19% |

Source: North American Association of State & Provincial Lotteries

